



2014 & 2015Q1 Financial Results

Investors Meeting

2015/05/21

Disclaimer

- IEI Integration's statements of its current expectations are forward-looking statements subject to significant risks and uncertainties and actual results may differ materially from those contained in the forward-looking statements.
- Except as required by law, we undertake no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.

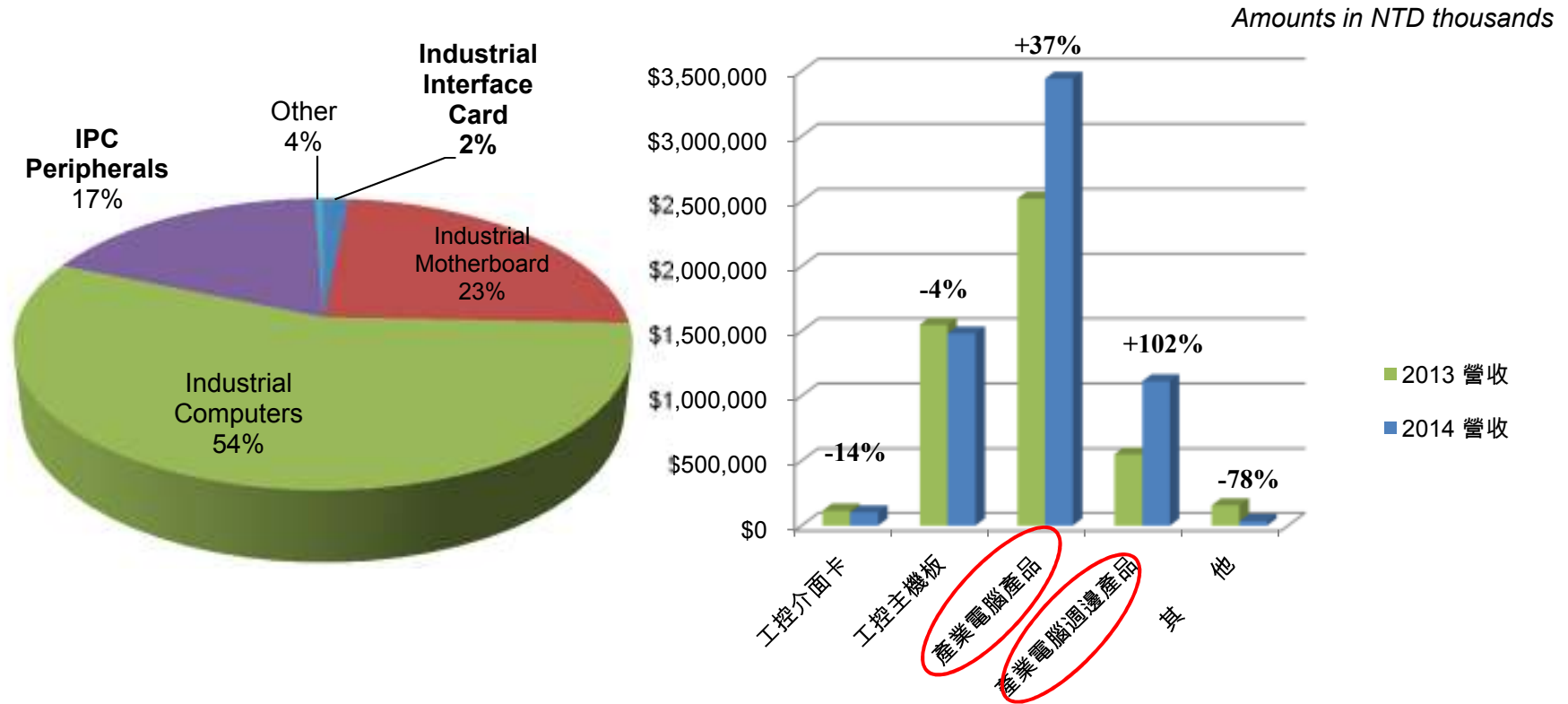
2014 Financial Result-IEI

Income Statement	2012	2013	YoY	2014	YoY
Net Sales	3,813,523	3,234,791	-15%	4,853,731	50%
Gross Profit (realized)	800,703	773,669	-3%	1,236,893	60%
Gross Margin	21%	24%	+3%	25%	4%
Operating Expense	429,648	533,973	24%	784,191	47%
Operating Income	371,055	239,696	-35%	452,702	89%
Other Net Income	696,983	1,063,801	53%	1,218,546	15%
Income Before Tax	1,068,038	1,303,497	22%	1,671,248	28%
Net Income	1,008,221	1,120,849	11%	1,480,757	32%
EPS(A/T)	3.26	3.41	+5%	4.51	+32%

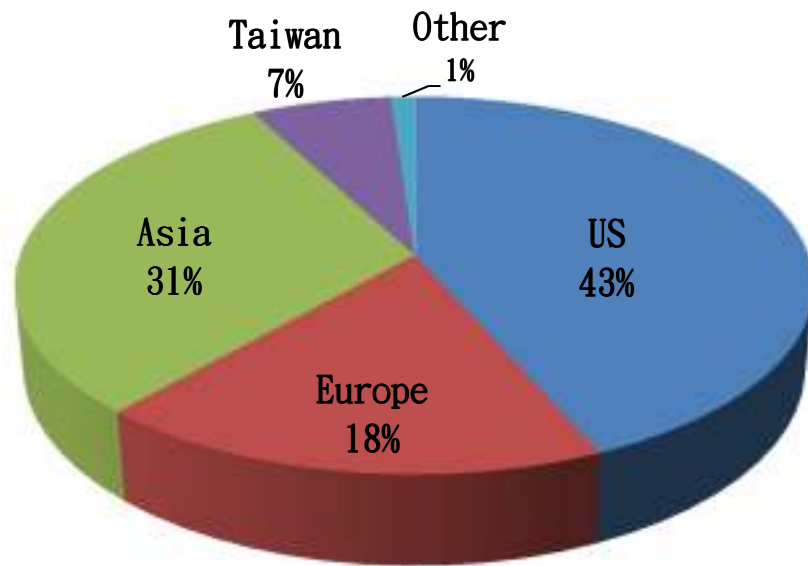
2014 Financial Result-Consolidated

Income Statement	2013	2014	YoY	3Q14	4Q14	QoQ
Net Sales	4,890,416	6,371,416	30%	1,930,000	1,506,823	-22%
Gross Profit (realized)	1,567,117	2,023,390	29%	583,400	490,775	-16%
Gross Margin	32%	32%	0%	30%	33%	10%
Operating Expense	1,155,448	1,338,353	16%	358,605	322,582	-10%
Operating Income	411,669	685,037	66%	224,795	168,193	-25%
Other Net Income	960,537	1,084,642	13%	219,875	362,263	65%
Income Before Tax	1,372,206	1,769,679	29%	444,670	530,456	19%
Net Income	1,115,868	1,480,757	33%	373,616	417,452	12%
EPS(A/T)	3.41	4.51	32%	1.14	1.27	11%

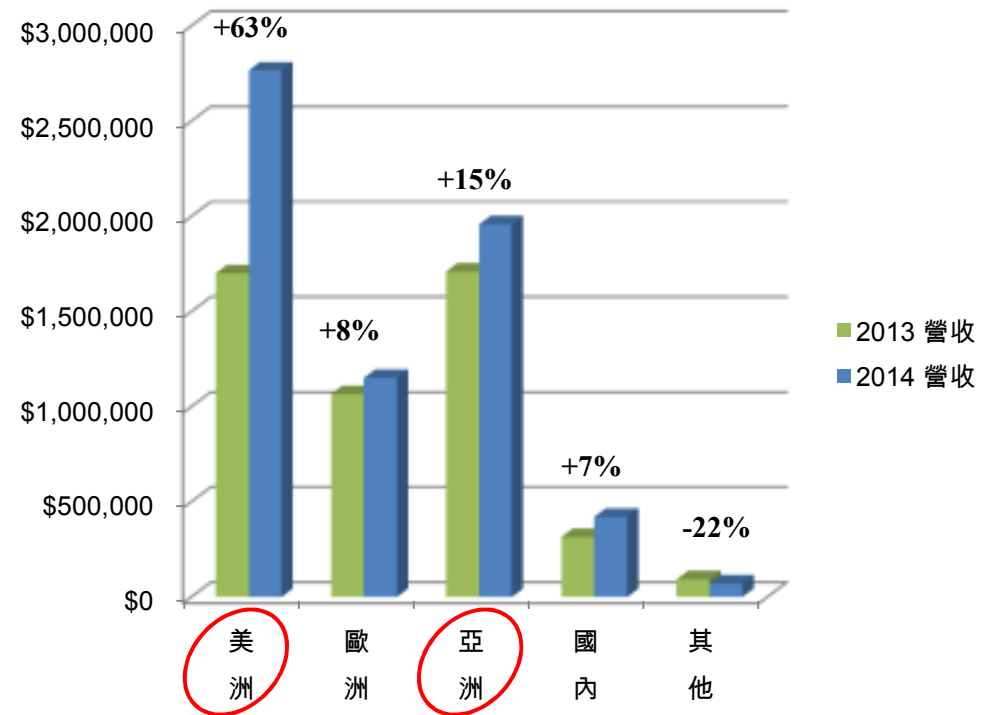
2014 Revenues by Product Lines-Consolidated



2014 Revenues by Markets-Consolidated



Amounts in NTD thousands



2010~2014 IEI Summary

Amounts in NTD thousands

Income Statement	2010	2011	2012	2013	2014
Net Sales	4,770,194	5,163,165	3,813,523	3,234,791	4,853,731
Gross Profit	783,324	972,329	800,703	773,669	1,236,893
Gross Margin	16%	19%	21%	24%	25%
Operating Expense	551,963	581,369	429,648	533,973	784,191
Operating Income	231,361	390,960	371,055	239,696	452,702
Other Net Income	668,353	1,110,907	696,983	1,063,801	1,218,546
Income Before Tax	899,714	1,501,867	1,068,038	1,303,497	1,671,248
Net Income	831,031	1,374,675	1,008,221	1,120,849	1,480,757
EPS(A/T)	3.9	6.07	3.26	3.41	4.51

2010~2014 IEI Summary-Consolidated

Amounts in NTD thousands

Income Statement	2010	2011	2012	2013	2014
Net Sales	6,249,124	7,208,031	5,512,365	4,890,416	6,371,416
Gross Profit	1,811,666	2,095,783	1,849,700	1,567,226	2,023,390
Gross Margin	29%	29%	33%	32%	32%
Operating Expense	1,135,663	1,327,090	1,235,835	1,155,448	1,338,353
Operating Income	676,003	768,693	613,924	411,669	685,037
Other Net Income	309,697	797,852	471,444	960,537	1,084,642
Income Before Tax	985,700	1,566,545	1,085,368	1,372,206	1,769,679
Net Income	831,031	1,374,675	1,008,221	1,115,868	1,480,757
EPS(A/T)	3.9	6.07	3.26	3.41	4.51

2010~2014 Working Capital-Consolidated

Amounts in NTD thousands

	2010	2011	2012	2013	2014
Cash Position	1,919,773	3,154,034	2,096,167*	2,264,617*	3,007,440*
Account Receivable	704,441	561,981	695,943	830,385	753,635
DSO(Days)	33	32	42	57	45
Inventory	1,438,065	809,012	886,287	868,124	963,034
DOH(Days)	102	80	84	96	77
Account Payable	1,173,917	1,408,663	1,195,506	1,286,272	1,467,794
Days	85	92	130	175	116

*依據IFRS對現金及約當現金重分類

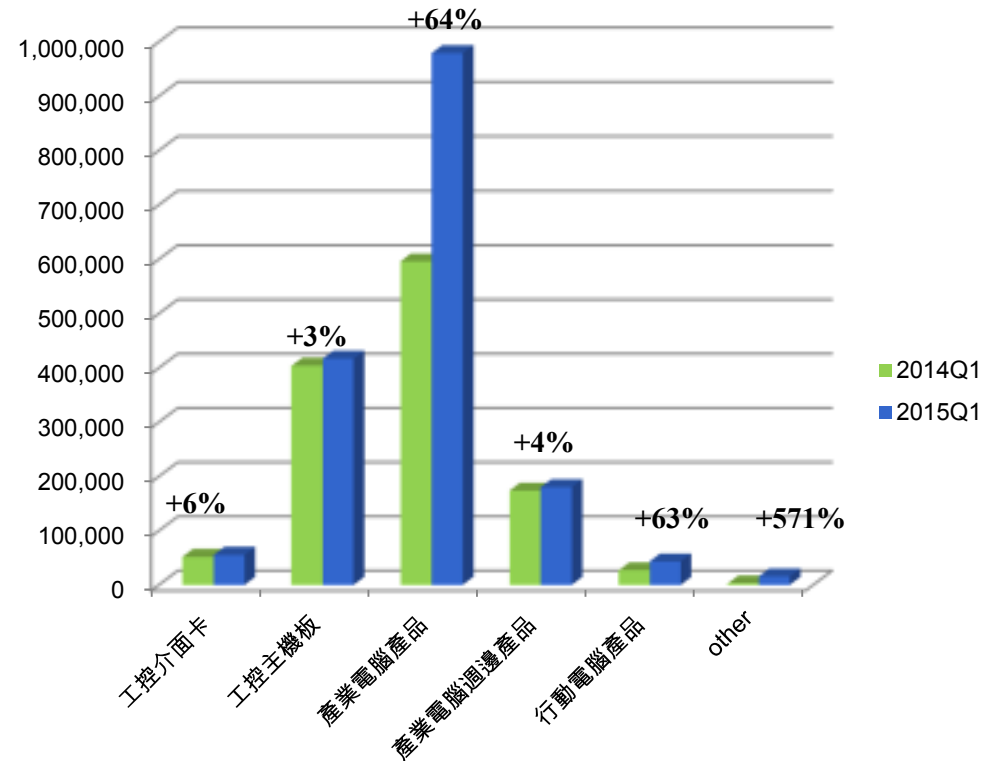
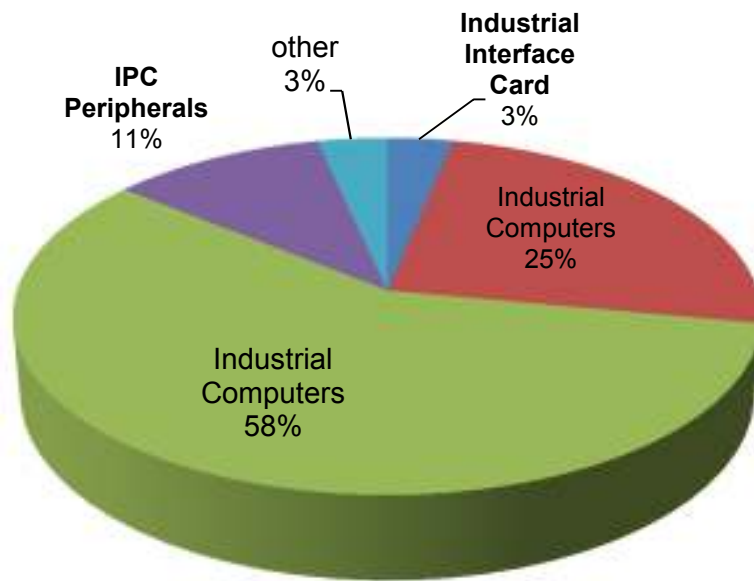
2015Q1 Financial Result-Consolidated

Amounts in NTD thousands

Income Statement	2014				2015	QoQ	YoY
	Q1	Q2	Q3	Q4	Q1		
Net Sales	1,253,857	1,680,736	1,930,000	1,506,823	1,689,392	12%	35%
Gross Profit (realized)	400,032	549,183	583,400	490,775	534,484	9%	34%
Gross Margin	32%	33%	30%	33%	31%	-6%	-3%
Operating Expense	322,353	334,813	358,605	322,582	305,447	-5%	-5%
Operating Income	77,679	214,370	224,795	168,193	229,037	36%	195%
Operating Margin	6%	13%	12%	11%	13%	18%	117%
Non-operating Income	335,081	167,423	219,875	362,263	180,511	-50%	-46%
Income Before Tax	412,760	381,793	444,670	530,456	409,548	-23%	-1%
Net Income	372,000	317,689	373,616	417,452	334,861	-20%	-10%
EPS(A/T)	1.13	0.97	1.14	1.27	1.02	-20%	-10%

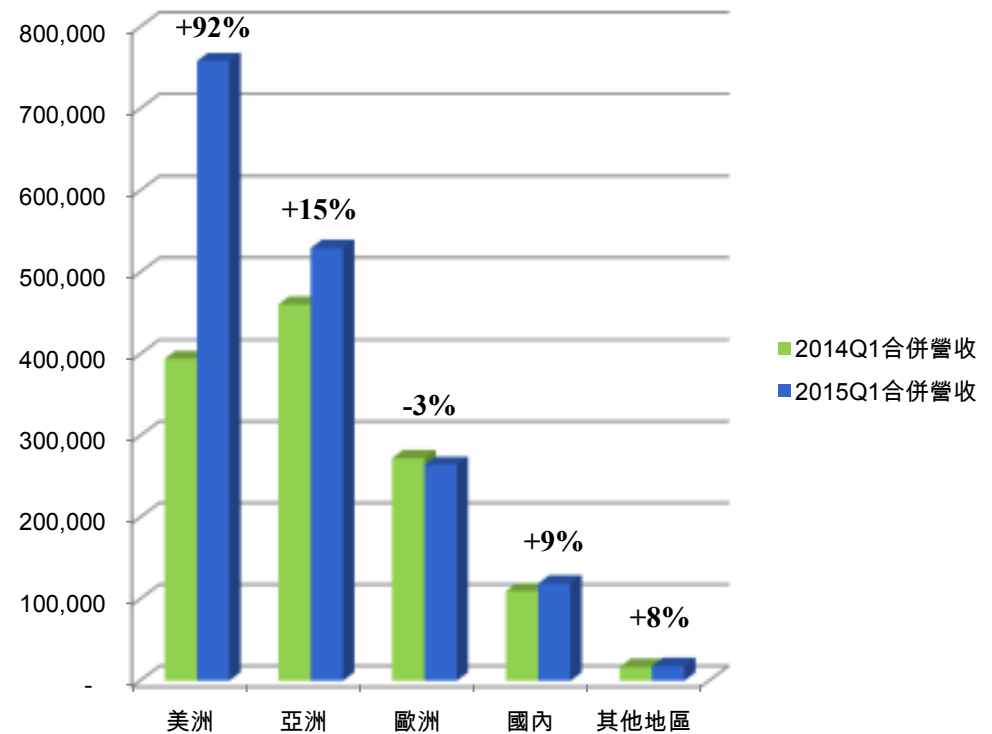
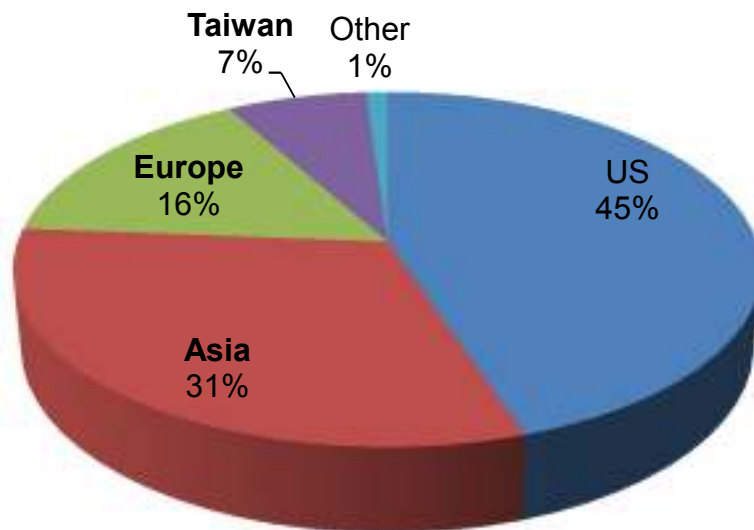
2015Q1 Revenues by Product Lines-Consolidated

Amounts in NTD thousands



2015Q1 Revenues by Markets-Consolidated

Amounts in NTD thousands





2010~2014 & 2015Q1 IEI Summary-Consolidated

Amounts in NTD thousands

Income Statement	2010	2011	2012	2013	2014	2015Q1
Net Sales	6,249,124	7,208,031	5,512,365	4,890,416	6,371,416	1,689,392
Gross Profit	1,811,666	2,095,783	1,849,700	1,567,226	2,023,390	534,484
Gross Margin	29%	29%	33%	32%	32%	31%
Operating Expense	1,135,663	1,327,090	1,235,835	1,155,448	1,338,353	305,447
Operating Income	676,003	768,693	613,924	411,669	685,037	229,037
Other Net Income	309,697	797,852	471,444	960,537	1,084,642	180,511
Income Before Tax	985,700	1,566,545	1,085,368	1,372,206	1,769,679	409,548
Net Income	831,031	1,374,675	1,008,221	1,115,868	1,480,757	334,861
EPS(A/T)	3.9	6.07	3.26	3.41	4.51	1.02

*流通在外股數 328,314 仟股

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2010~2014 & 2015Q1 Working Capital-Consolidated

Amounts in NTD thousands

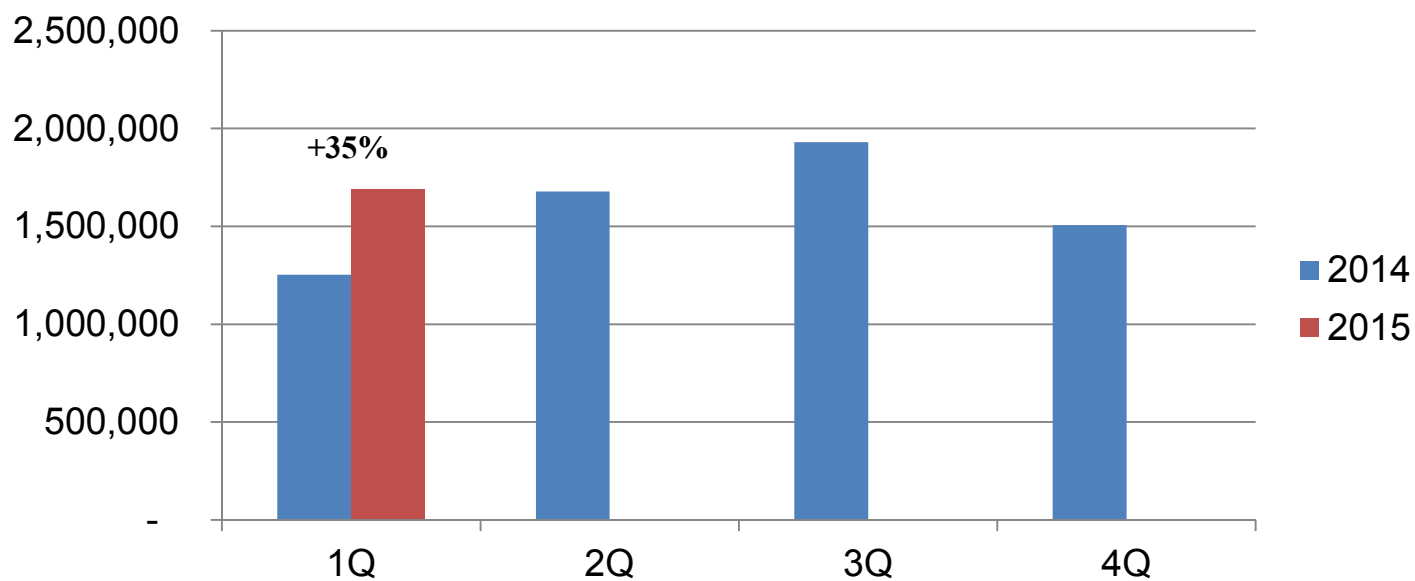
	2010	2011	2012	2013	2014	2015Q1
Cash Position	1,919,773	3,154,034	2,096,167*	2,264,617*	3,007,440*	3,276,288*
Account Receivable	704,441	561,981	695,943	830,385	753,635	803,339
DSO(Days)	33	32	42	57	45	42
Inventory	1,438,065	809,012	886,287	868,124	963,034	1,219,595
DOH(Days)	102	80	84	96	77	86
Account Payable	1,173,917	1,408,663	1,195,506	1,286,272	1,467,794	1,835,996
Days	85	92	130	175	116	103

*依據IFRS對現金及約當現金重分類

2015/01~04 IEI Revenue-Consolidated

Amounts in NTD thousands

2015 01	2015 02	2015 03	2015 1Q	2015 04	2015 05	2015 06	2015 2Q
635,865	414,335	639,192	1,689,392	649,167			



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