

IEI Integration Corp.

(ticker : 3022)



13, Apr., 2017

Smart City

Disclaimer

- IEI Integration's statements of its current expectations are forward-looking statements subject to significant risks and uncertainties and actual results may differ materially from those contained in the forward-looking statements.
- Except as required by law, we undertake no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.

Monthly Revenue (Consolidated)

Amount: NT\$ Thousand

2015	Rev.	YoY	Accu. Rev.	2016	Rev.	YoY	Accu. Rev.	Accu. Rev. YoY
1	635,865	36%	635,865	1	597,245	-6%	597,245	-6%
2	414,335	24%	1,050,200	2	497,632	20%	1,094,877	4%
3	637,865	42%	1,688,065	3	599,827	-6%	1,694,704	0%
4	650,494	15%	2,338,559	4	609,014	-6%	2,303,718	-1%
5	787,139	38%	3,125,698	5	403,958	-49%	2,707,676	-13%
6	568,027	5%	3,693,725	6	519,048	-9%	3,226,724	-13%
7	494,856	-17%	4,188,581	7	518,708	5%	3,745,432	-11%
8	558,490	-25%	4,747,071	8	573,609	3%	4,319,041	-9%
9	531,667	-11%	5,278,738	9	780,242	47%	5,099,283	-3%
10	519,220	14%	5,797,958	10	723,757	39%	5,823,040	0.4%
11	492,946	-8%	6,290,904	11	836,435	70%	6,659,475	6%
12	534,369	4%	6,825,273	12	984,162	84%	7,643,637	12%

Income Statement (Consolidated)

Amount: NT\$ Thousand

	Q4' 2016	2016	2015	YOY%
Net sales revenue	2,544,354	7,643,637	6,825,287	+12%
Cost of sales	1,689,176	5,052,102	4,557,532	+11%
Gross profit from operations	855,055	2,591,750	2,267,480	+14%
Gross margin	33.6%	33.9%	33.2%	
Operating expenses	362,413	1,255,639	1,276,716	-1.7%
Net operating income	492,641	1,336,111	990,764	+35%
Non-operating income & expenses	57,432	406,602	476,297	-15%
Net income	417,927	1,367,270	1,166,793	+17%
EPS	1.27	4.16	3.55	

Balance Sheet (Consolidated)

Amount: NT\$ Thousand

	2016.12.31	2015.12.31
Current assets	7,594,378	8,102,499
Non-current assets	4,098,682	3,880,683
Total assets	11,693,060	11,983,182
Current liabilities	3,155,498	3,966,474
Non-current liabilities	619,581	530,655
Total liabilities	3,775,079	4,497,129
Capital stock	3,283,144	3,283,144
Additional paid-in capital	970,900	972,312
Retained earnings	3,765,408	3,059,139
Other equity interest	(101,471)	171,458
Total equity	7,917,981	7,486,053

Financial Highlights (Consolidated)

Amount: NT\$ Thousand ; day

	2016.12.31	2015.12.31
cash equivalents & current financial asset	4,737,093	6,119,552
Account Receivable	1,662,681	761,368
Inventory	1,248,423	972,149
Short -term Borrowings	0	1,644,881
Account Payable	2,046,162	1,255,662
Days Sales Outstanding	57.8	40.51
Days on Hand	80.2	77.49
Account Payable Days	119.3	108.96
Return on Equity	17.8%	15.86%

2017 Monthly Revenue (Consolidated)

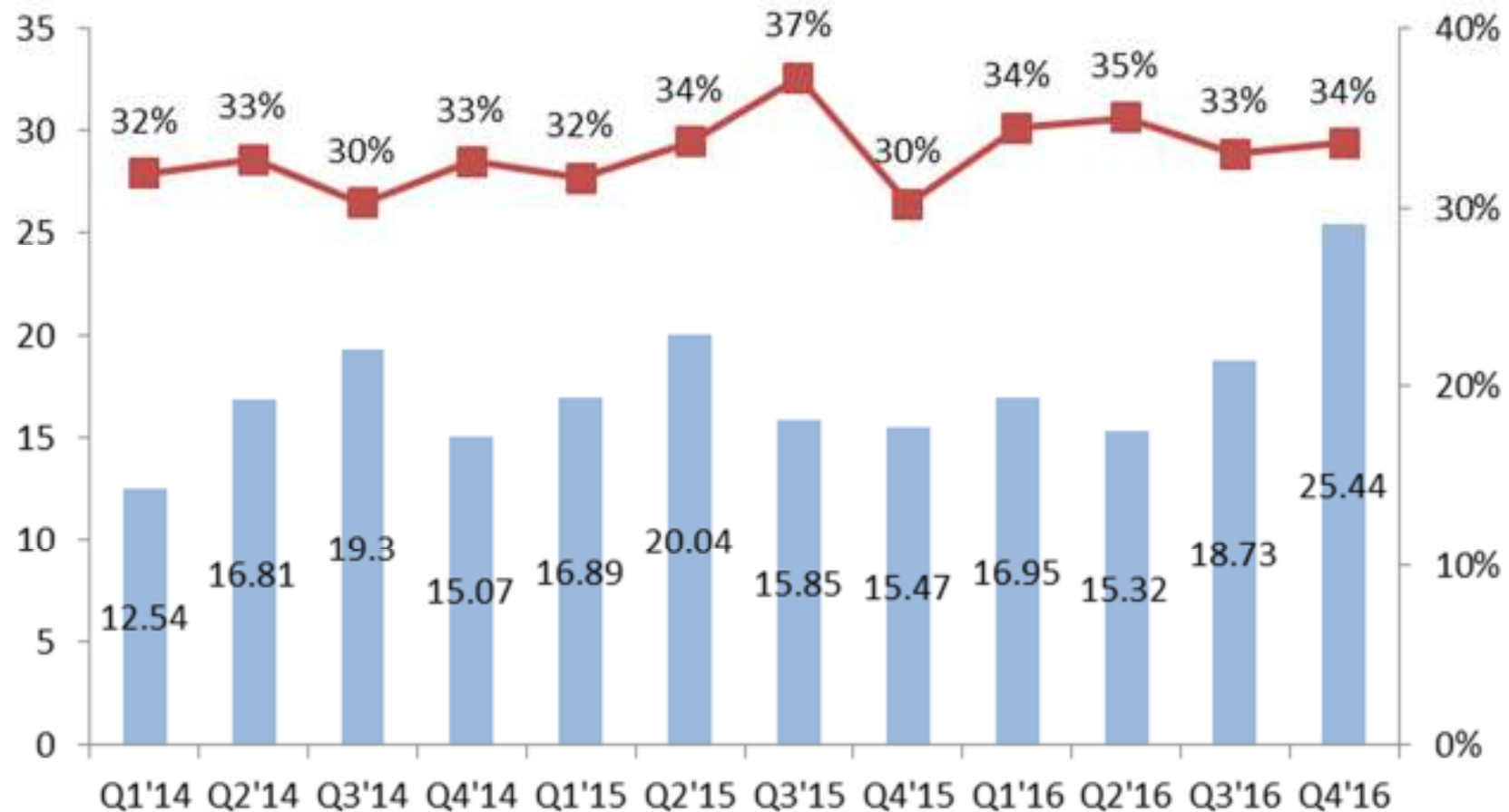
Amount: NT\$ Thousand

2016	Rev.	YoY	Accu. Rev.	2017	Rev.	YoY	Accu. Rev.	Accu. Rev. YoY
1	597,245	-6%	597,245	1	707,082	18%	707,082	18%
2	497,632	20%	1,094,877	2	779,535	57%	1,486,617	36%
3	599,827	-6%	1,694,704	3	715,740	19%	2,202,357	30%
4	609,014	-6%	2,303,718	4				
5	403,958	-49%	2,707,676	5				
6	519,048	-9%	3,226,724	6				
7	518,708	5%	3,745,432	7				
8	573,609	3%	4,319,041	8				
9	780,242	47%	5,099,283	9				
10	723,757	39%	5,823,040	10				
11	836,435	70%	6,659,475	11				
12	984,162	84%	7,643,637	12				



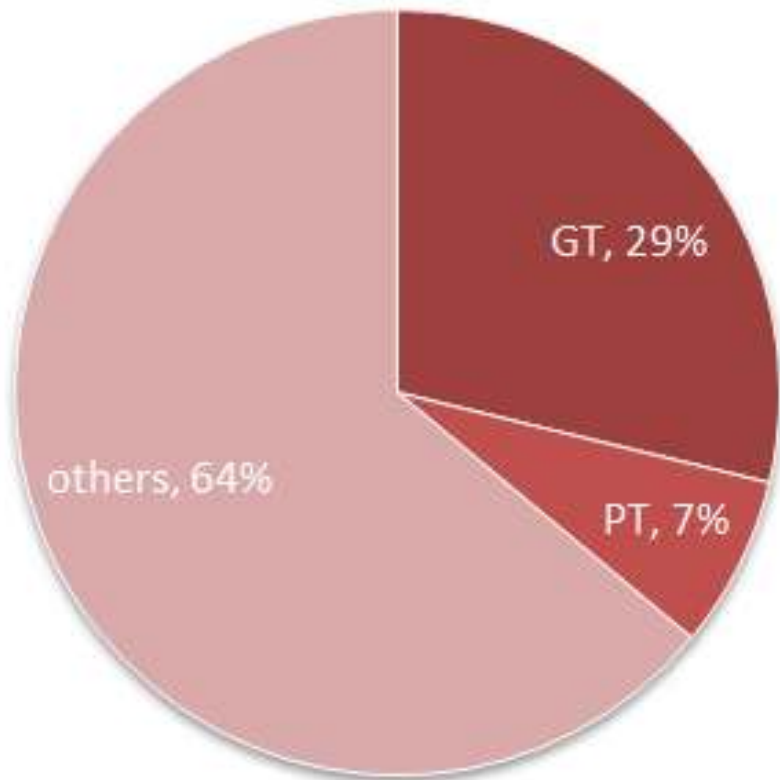
Quarterly Revenue & Gross Margin

Amount: NT\$ 100 mio

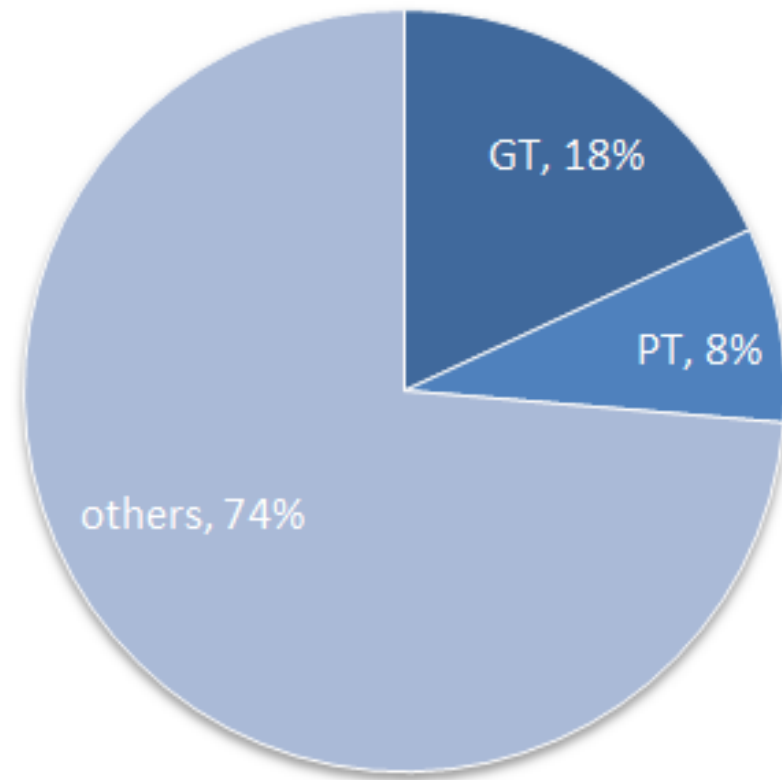


Revenue by Client

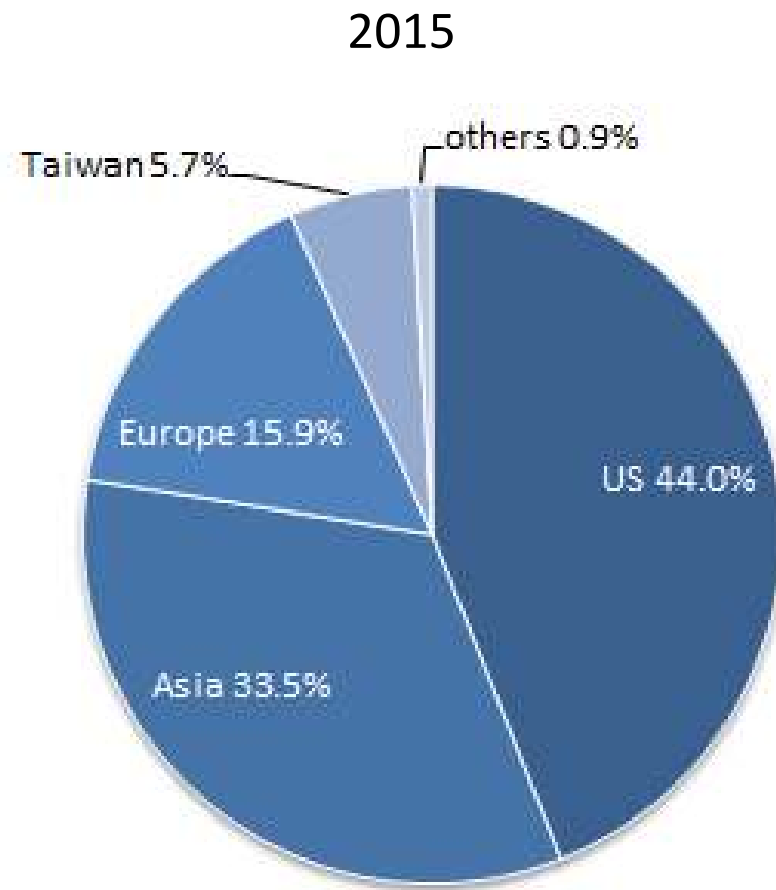
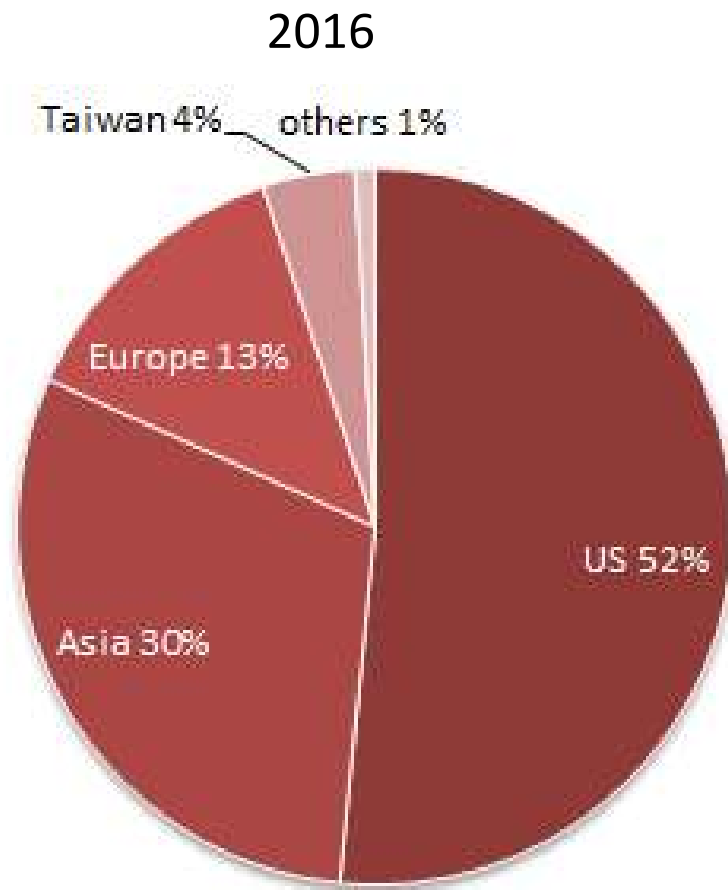
2016



2015

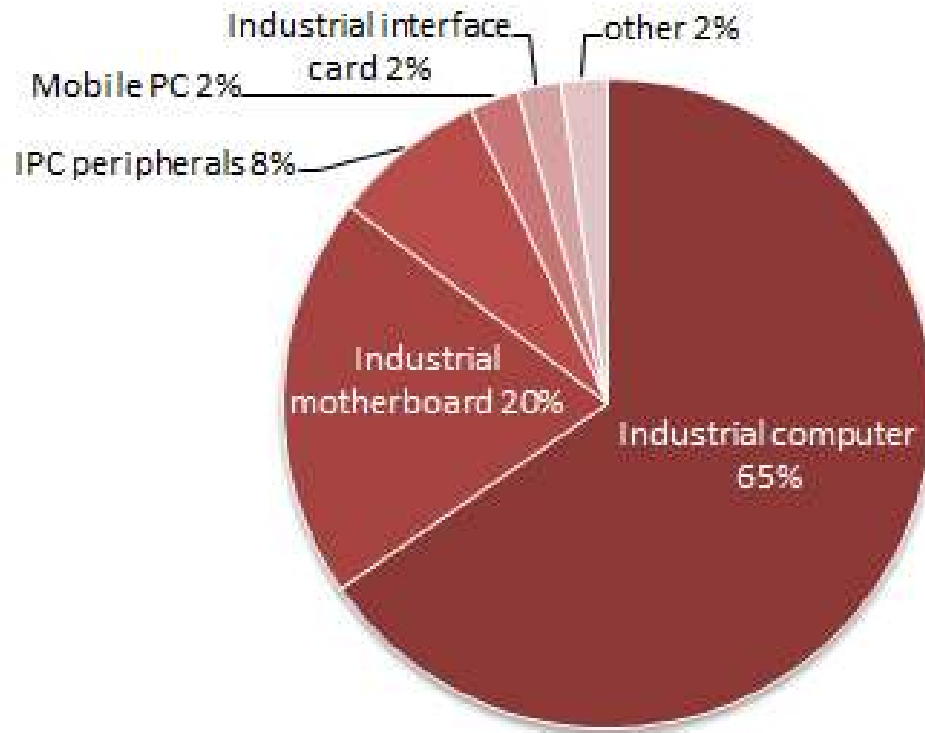


Revenue by Region

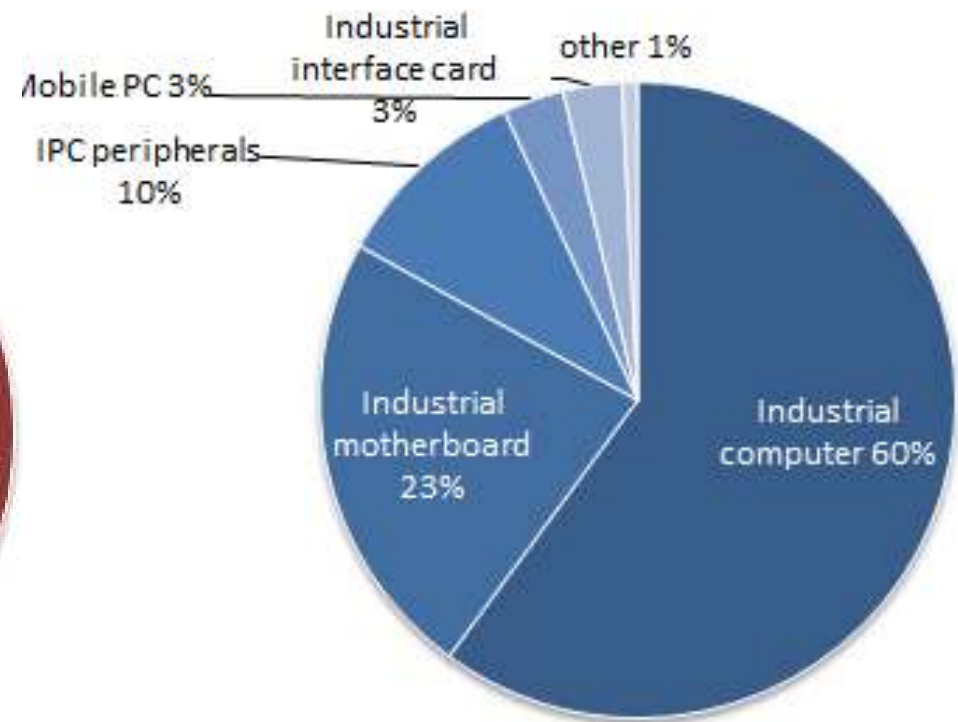


Revenue by Product Lines

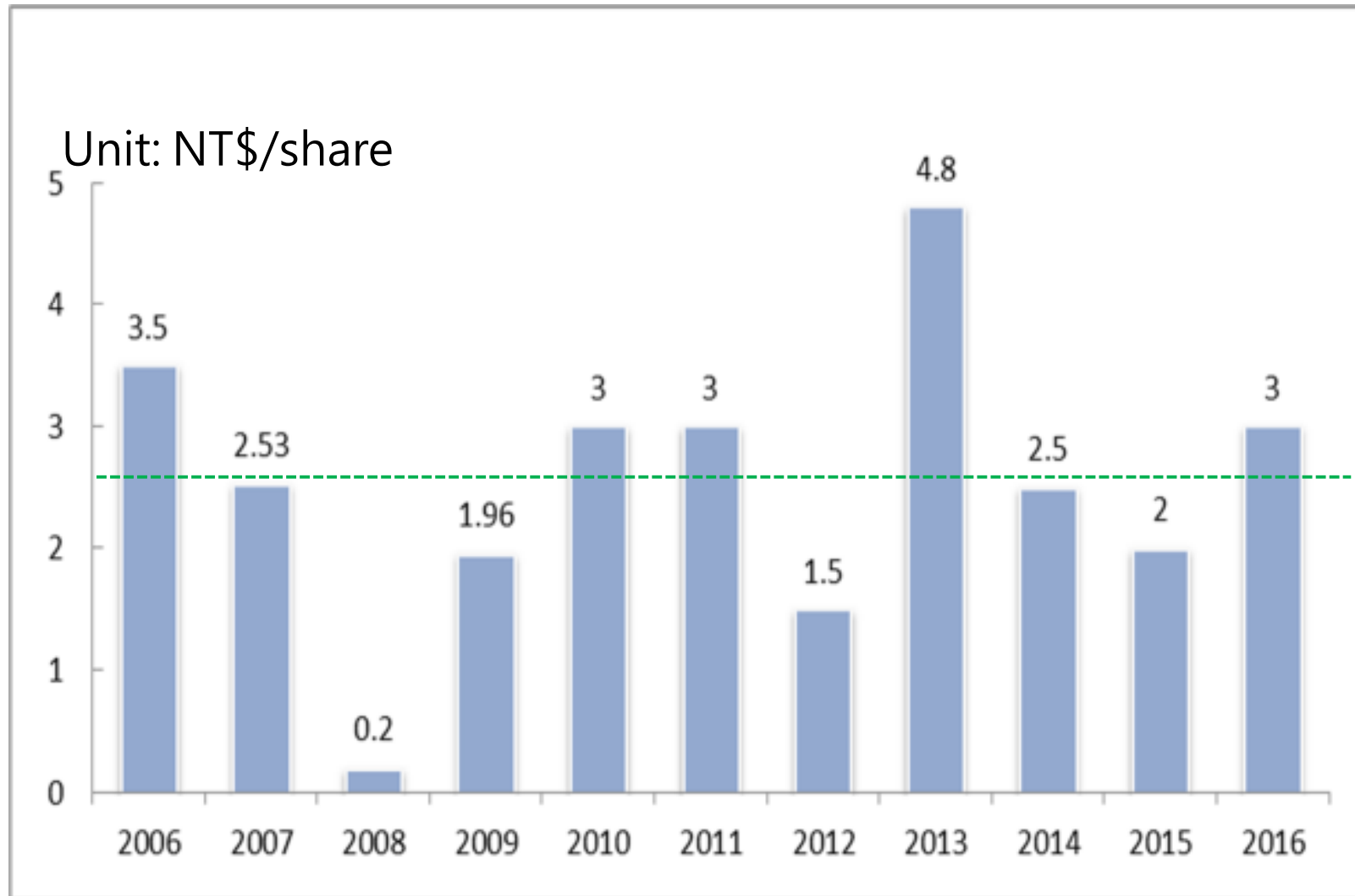
2016



2015



Cash Dividend from 2006 to 2016





Thank you!

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