

IEI Integration Corp.

(ticker : 3022)



29, Nov., 2016

Smart City



Disclaimer

- IEI Integration's statements of its current expectations are forward-looking statements subject to significant risks and uncertainties and actual results may differ materially from those contained in the forward-looking statements.
- Except as required by law, we undertake no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.

Income Statement (Consolidated)

Amount: NT\$ Thousand

	Q3' 2016	Q1-Q3 2016	Q1-Q3 2015	YOY%
Net sales revenue	1,872,559	5,099,283	5,278,738	-3%
Cost of sales	1,256,681	3,362,926	3,478,514	-3%
Gross profit from operations	615,878	1,736,357	1,800,224	-4%
Gross margin	33%	34%	34%	
Operating expenses	300,935	893,226	916,539	-3%
Net operating income	315,110	843,469	883,571	-5%
Non-operating income & expenses	85,197	349,171	330,455	6%
Net income	325,726	949,343	948,471	0%
EPS	0.99	2.89	2.89	

Balance Sheet (Consolidated)

Amount: NT\$ Thousand

	2016.09.30	2015.09.30
Current assets	6,873,081	8,102,499
Non-current assets	4,111,450	3,880,683
Total assets	10,984,531	11,983,182
Current liabilities	2,923,447	3,966,474
Non-current liabilities	578,735	530,655
Total liabilities	3,502,182	4,497,129
Capital stock	3,283,144	3,283,144
Additional paid-in capital	971,844	972,312
Retained earnings	3,351,853	3,059,139
Other equity interest	(124,492)	171,458
Total equity	7,482,349	7,486,053

Financial Highlights (Consolidated)

Amount: NT\$ Thousand ; day

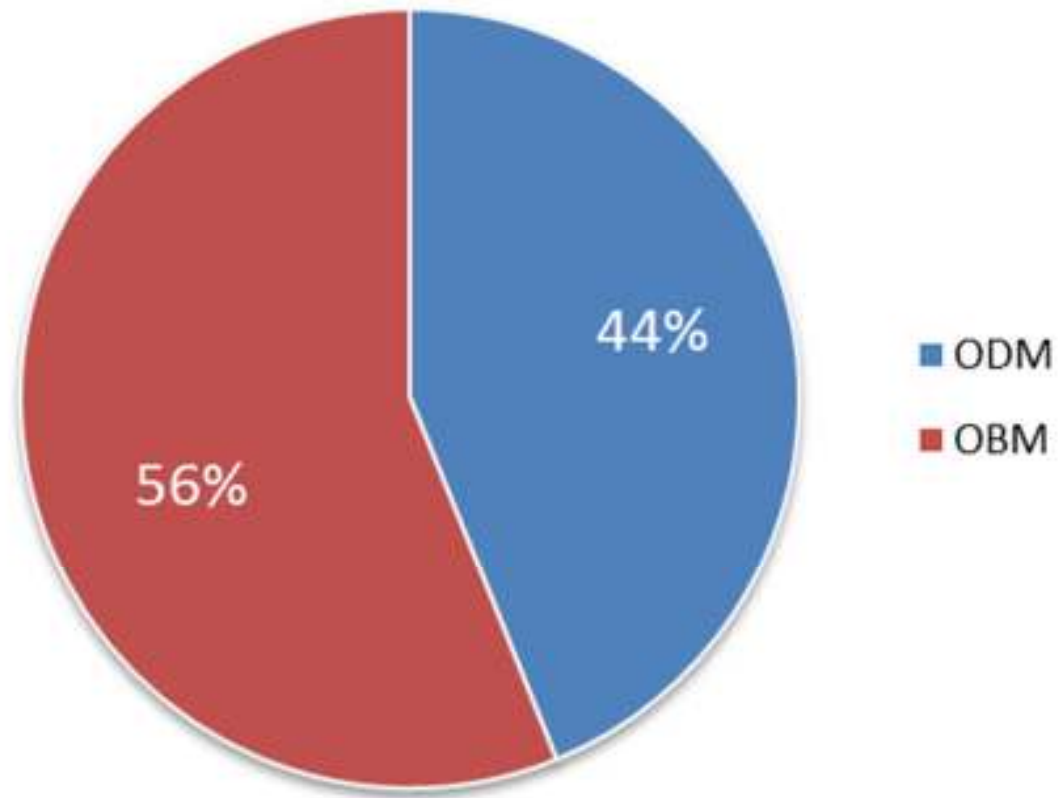
	2016.09.30	2015.12.31
cash equivalents & current financial asset	4,622,378	6,119,552
Account Receivable	1,031,466	761,368
Inventory	1,111,309	972,149
Short -term Borrowings	527,472	1,644,881
Account Payable	1,370,925	1,255,662
Days Sales Outstanding	48.12	40.51
Days on Hand	84.8	77.49
Account Payable Days	106.91	108.96
Return on Equity	12.69%	15.86%

Monthly Revenue (Consolidated)

Amount: NT\$ Thousand

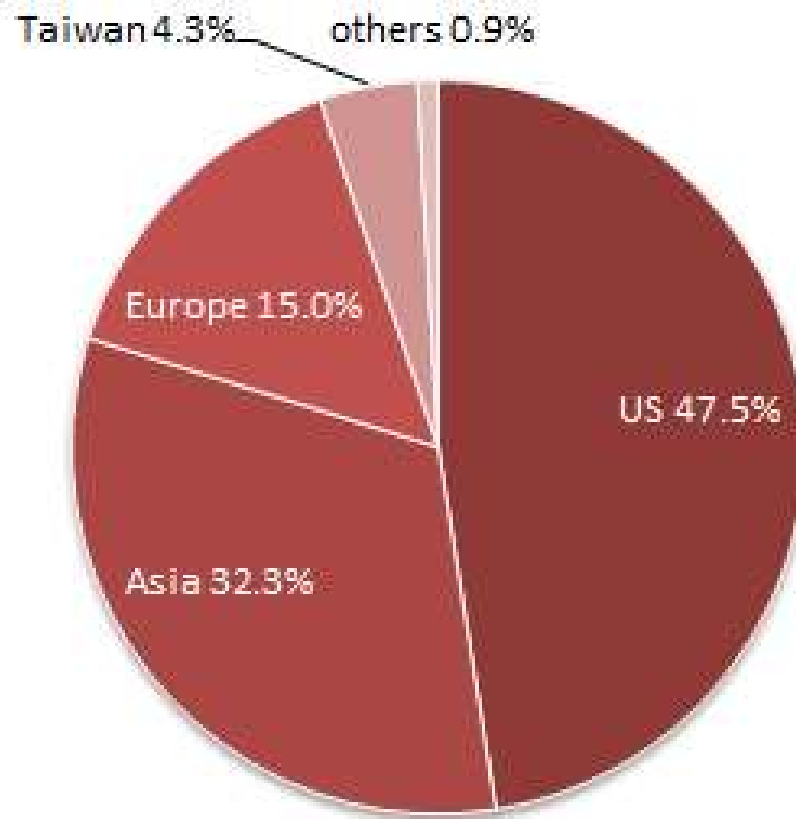
2015	Rev.	YoY	Accu. Rev.	2016	Rev.	YoY	Accu. Rev.	Accu. Rev. YoY
1	635,865	36%	635,865	1	597,245	-6%	597,245	-6%
2	414,335	24%	1,050,200	2	497,632	20%	1,094,877	4%
3	637,865	42%	1,688,065	3	599,827	-6%	1,694,704	0%
4	650,494	15%	2,338,559	4	609,014	-6%	2,303,718	-1%
5	787,139	38%	3,125,698	5	403,958	-49%	2,707,676	-13%
6	568,027	5%	3,693,725	6	519,048	-9%	3,226,724	-13%
7	494,856	-17%	4,188,581	7	518,708	5%	3,745,432	-11%
8	558,490	-25%	4,747,071	8	573,609	3%	4,319,041	-9%
9	531,667	-11%	5,278,738	9	780,242	47%	5,099,283	-3%
10	519,220	14%	5,797,958	10	723,757	39%	5,823,040	0.4%
11	492,946	-8%	6,290,904	11				
12	534,369	4%	6,825,273	12				

Q1-Q3'16 Revenue Analysis - ODM & OBM

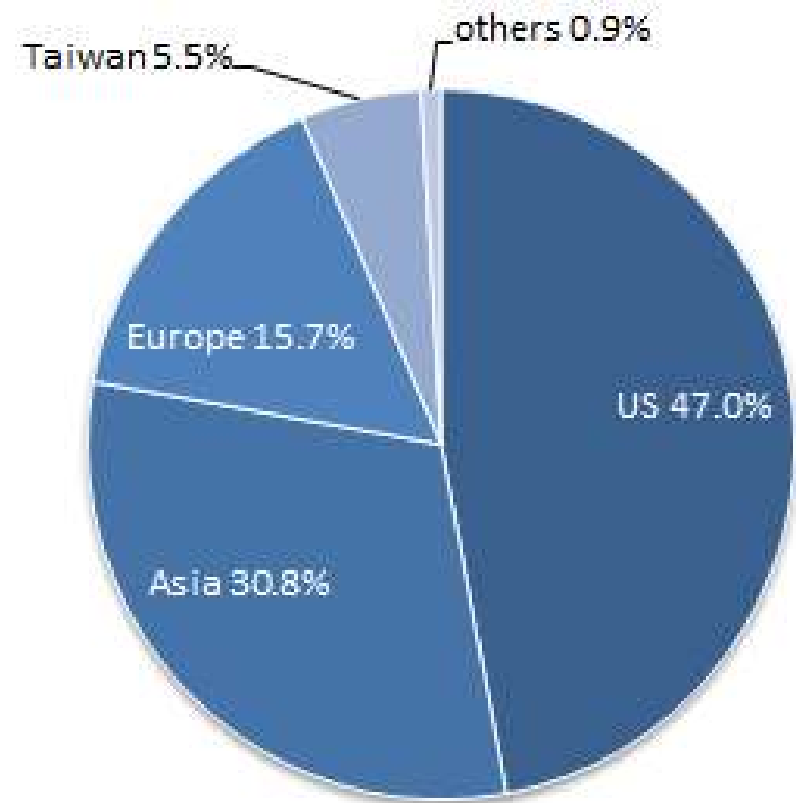


Revenue by Region

Q1-Q3'16

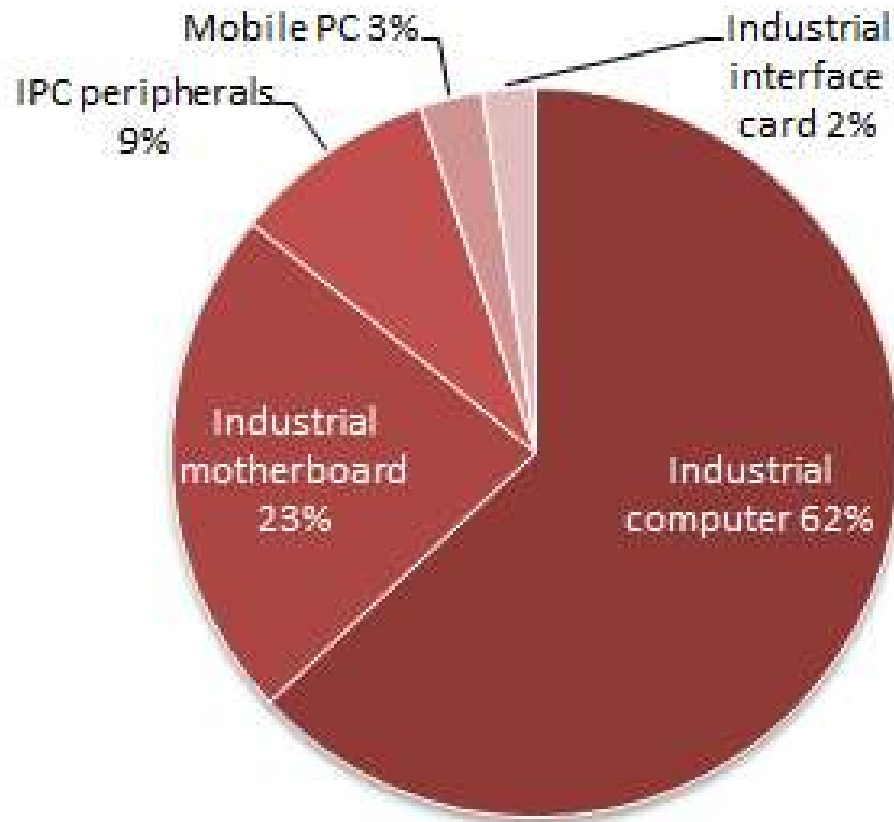


Q1-Q3'15

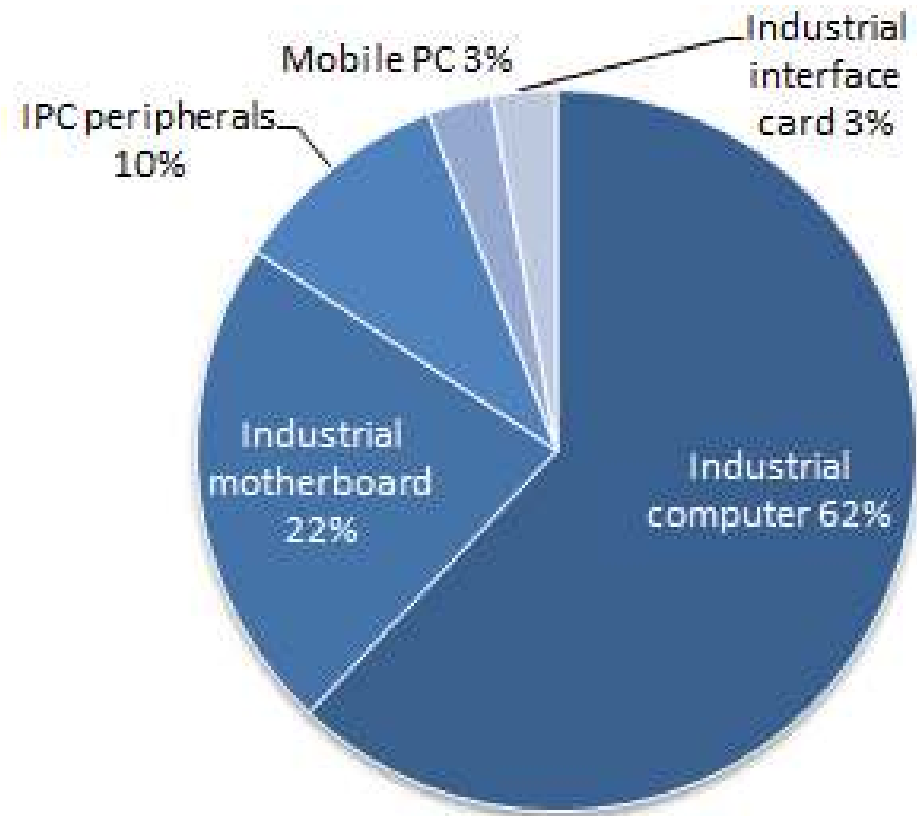


Revenue by Product Lines

Q1-Q3'16

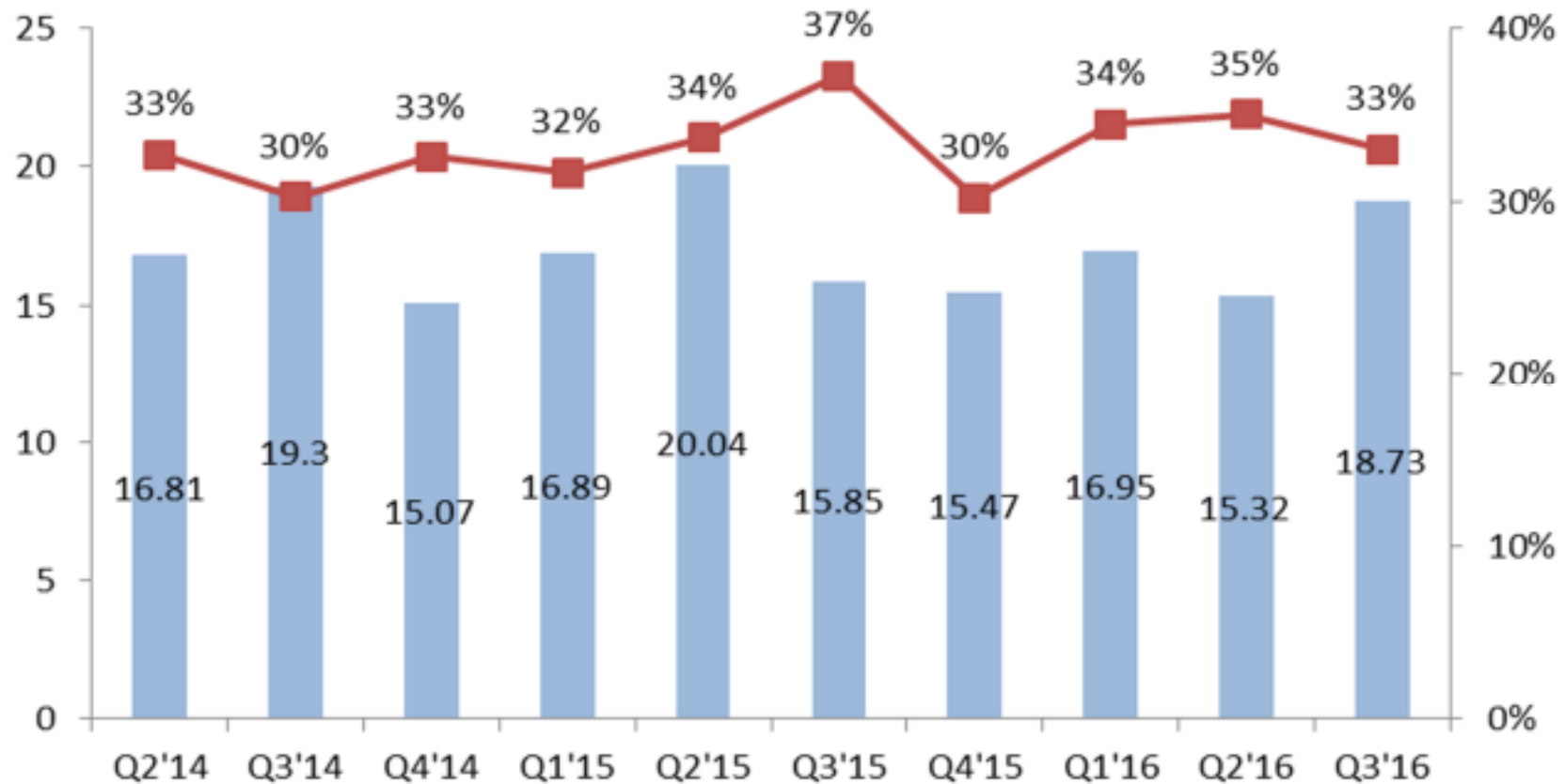


Q1-Q3'15



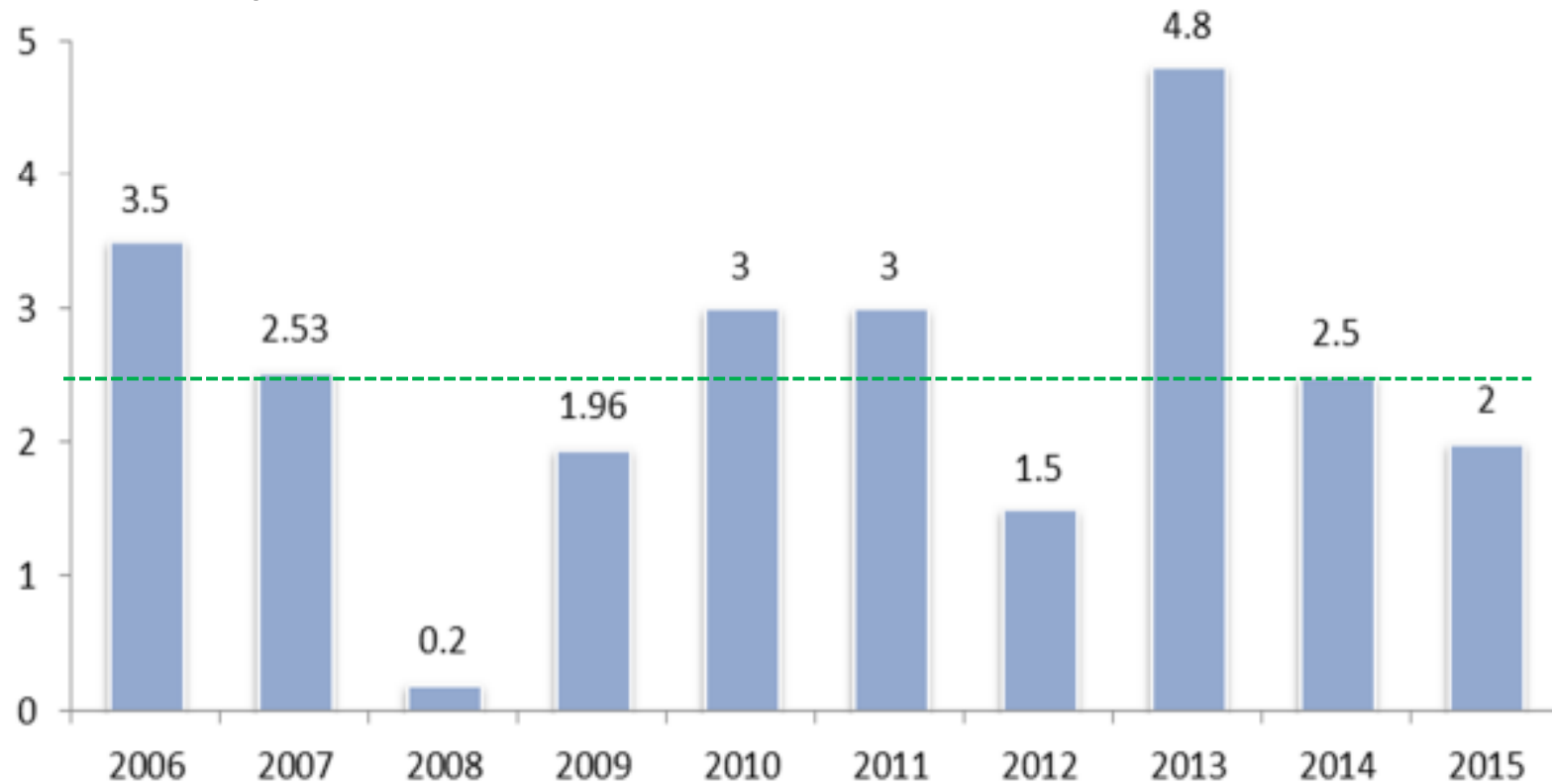
Quarterly Revenue & Gross Margin

Amount: NT\$ 100 mio



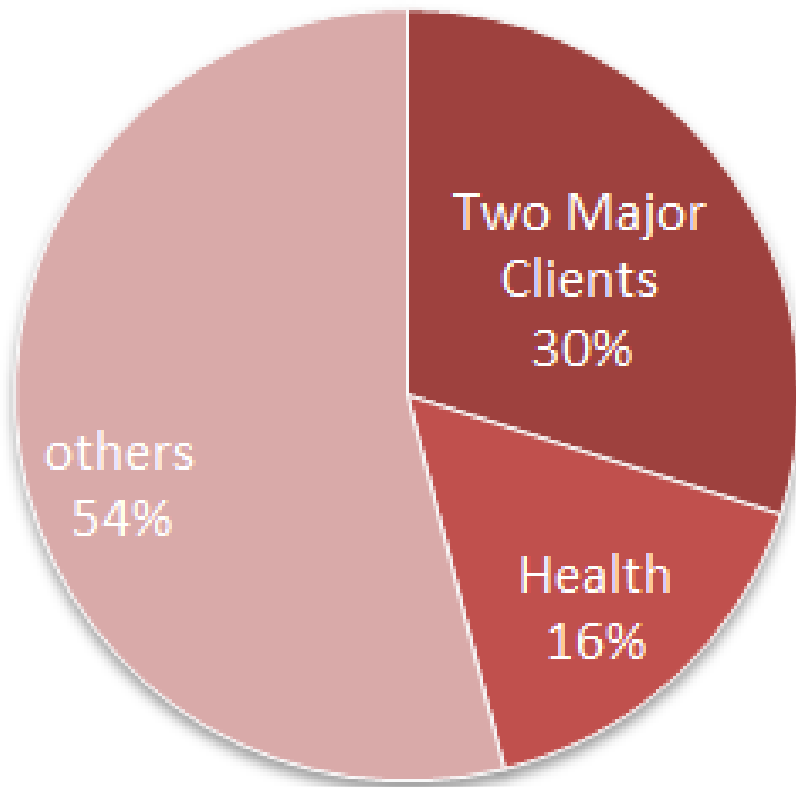
Cash Dividend from 2006 to 2015

Unit: NT\$/share

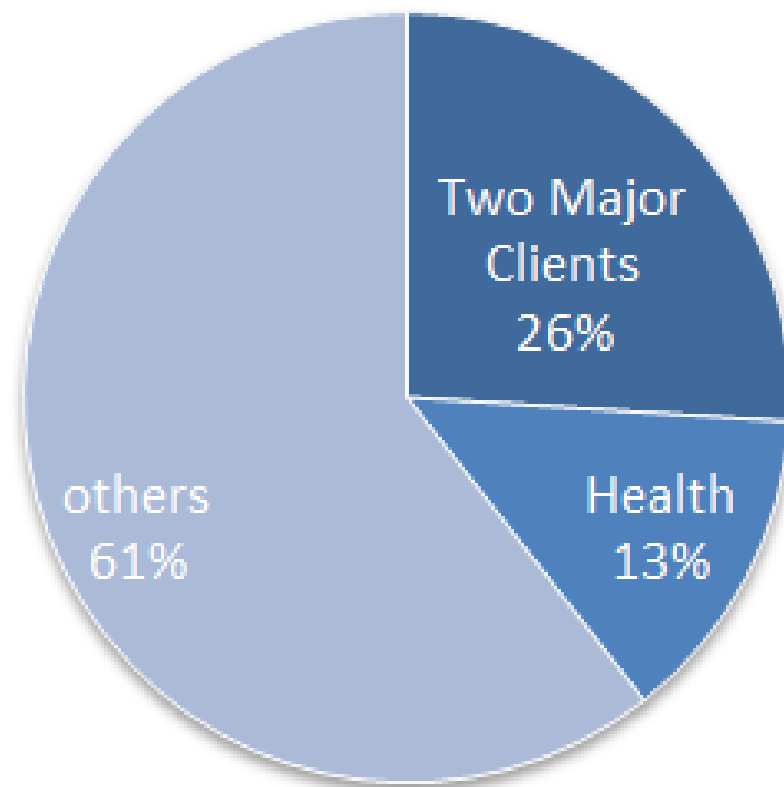


Revenue of Smart Health

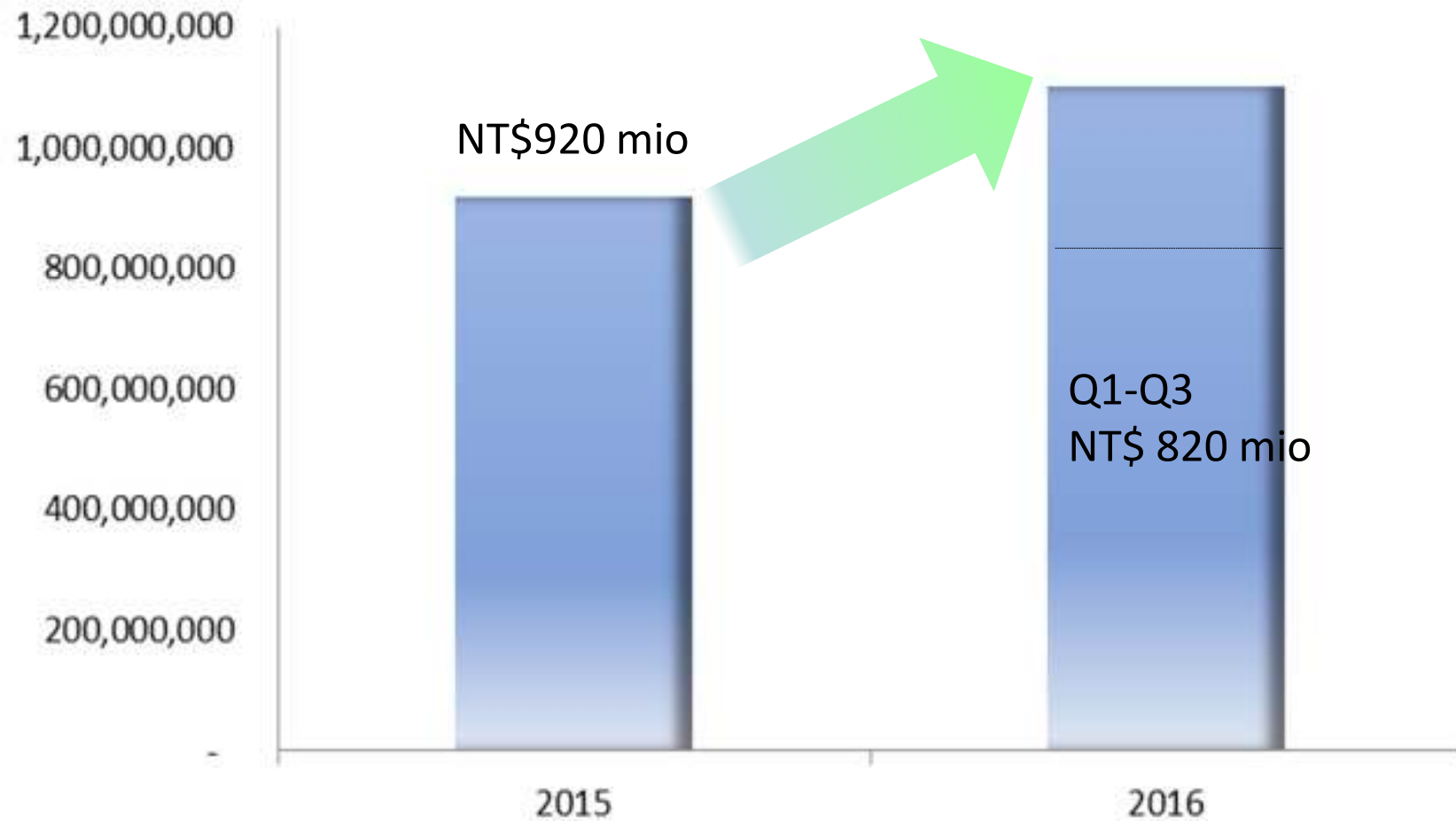
Q1-Q3'16



2015



Revenue of Smart Health



Q & A



Thank you!

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