

IEI Integration Corp.

3Q24 Earnings Conference

2024/11/22

Disclaimer

- IEI Integration's statements of its current expectations are forward-looking statements subject to significant risks and uncertainties and actual results may differ materially from those contained in the forward-looking statements.
- Except as required by law, we undertake no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.

Income Statement (Consolidated)

Amount: NT\$ Thousand

| | 2024Q3 | 2023Q3 | 2024Q1~Q3 | 2023Q1~Q3 | QoQ | YoY |
|---------------------------------|-----------|-----------|-----------|-----------|------|------|
| Net Sales | 1,867,412 | 1,859,182 | 5,202,624 | 5,926,746 | 0% | -12% |
| COGS | 1,206,368 | 1,128,126 | 3,347,734 | 3,791,749 | 7% | -12% |
| Gross profit | 661,044 | 731,056 | 1,854,890 | 2,134,997 | -10% | -13% |
| Gross margin | 35% | 39% | 36% | 36% | | |
| Operating expenses | 383,009 | 423,064 | 1,139,142 | 1,199,410 | -9% | -5% |
| Net operating income | 278,035 | 307,992 | 715,748 | 935,587 | -10% | -23% |
| Operating margin | 15% | 17% | 14% | 16% | | |
| Non-operating income & expenses | 81,336 | 311,648 | 596,771 | 684,907 | -74% | -13% |
| Net income | 297,647 | 488,089 | 1,023,998 | 1,211,530 | -39% | -15% |
| EPS (NT\$) | 1.67 | 2.76 | 5.77 | 6.86 | | |

Balance Sheet (Consolidated)

Amount: NT\$ Thousand

| | 2024/9/30 | 2023/12/31 | 2023/9/30 |
|----------------------------|-------------------|-------------------|-------------------|
| Current assets | 10,198,055 | 10,026,684 | 10,038,866 |
| Non-current assets | 4,265,634 | 4,295,627 | 4,235,954 |
| Total assets | 14,463,689 | 14,322,311 | 14,274,820 |
| Current liabilities | 2,777,854 | 3,167,907 | 3,215,975 |
| Non-current liabilities | 1,094,884 | 1,055,690 | 1,064,139 |
| Total liabilities | 3,872,738 | 4,223,597 | 4,280,114 |
| Capital stock | 1,765,978 | 1,765,978 | 1,765,978 |
| Additional paid-in capital | 842,357 | 845,521 | 845,186 |
| Retained earnings | 8,215,906 | 7,863,723 | 7,692,685 |
| Other equity interest | (371,764) | (385,290) | (311,419) |
| Non-controlling interests | 138,474 | 8,782 | 2,276 |
| Total equity | 10,590,951 | 10,098,714 | 9,994,706 |

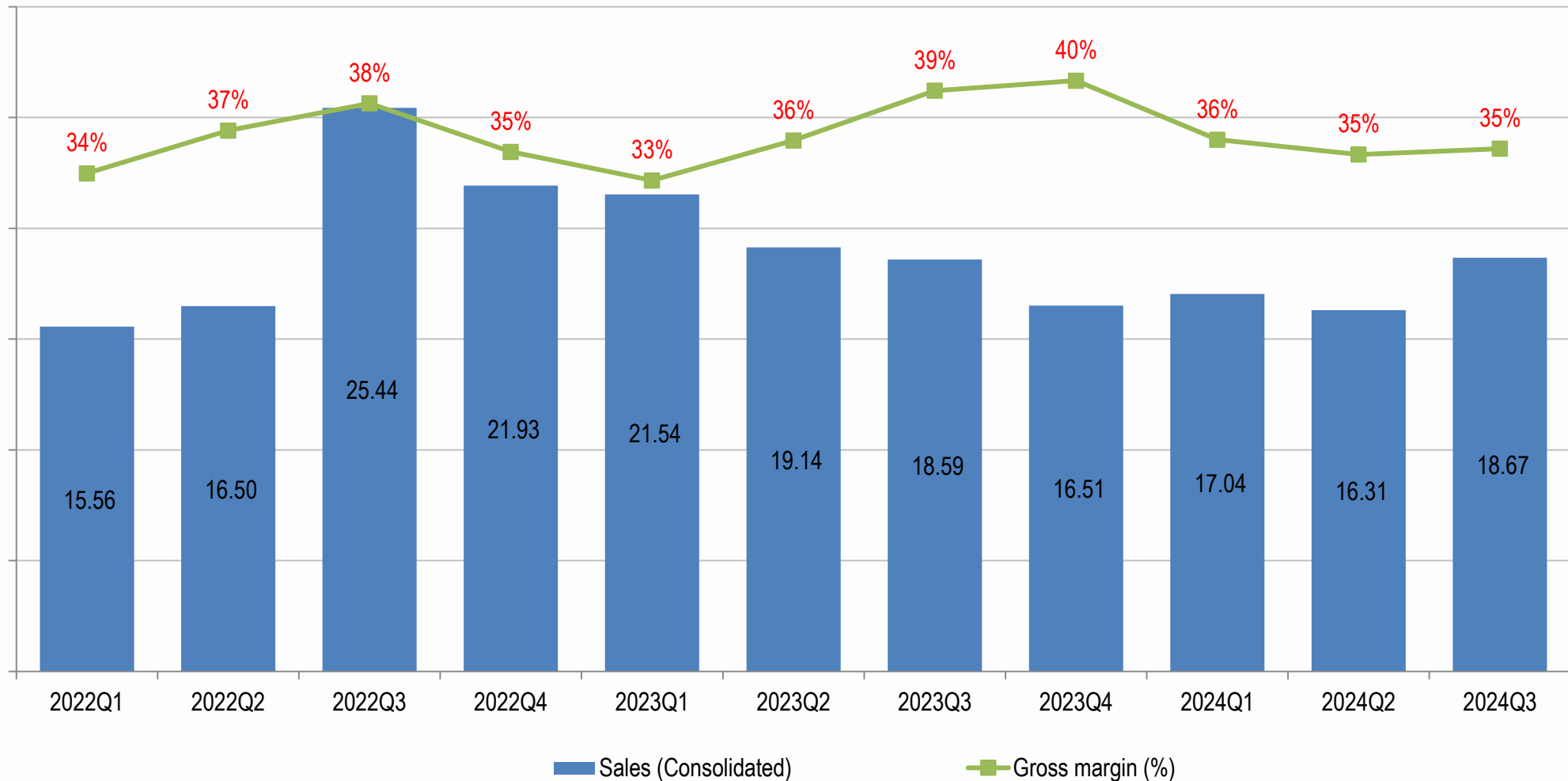
Financial Highlights (Consolidated)

Amount: NT\$ Thousand ; day

| | 2024/9/30 | 2023/12/31 | 2023/9/30 |
|---|-----------|------------|-----------|
| Cash and Cash equivalents | | | |
| Financial assets at fair value through profit or loss | 7,004,312 | 7,226,155 | 6,780,372 |
| Other financial assets | | | |
| Accounts Receivable | 1,166,526 | 998,044 | 1,085,512 |
| Inventory | 1,318,782 | 1,305,085 | 1,336,729 |
| Property, plant and equipment | 1,248,770 | 1,260,982 | 1,288,542 |
| | 2024Q1~Q3 | FY 2023 | 2023Q1~Q3 |
| Days of Sales Outstanding | 57 | 48 | 48 |
| Days on Hand | 107 | 119 | 113 |
| Return on Equity | 9.90% | 14.30% | 12.60% |

Quarterly Revenue & Gross Margin

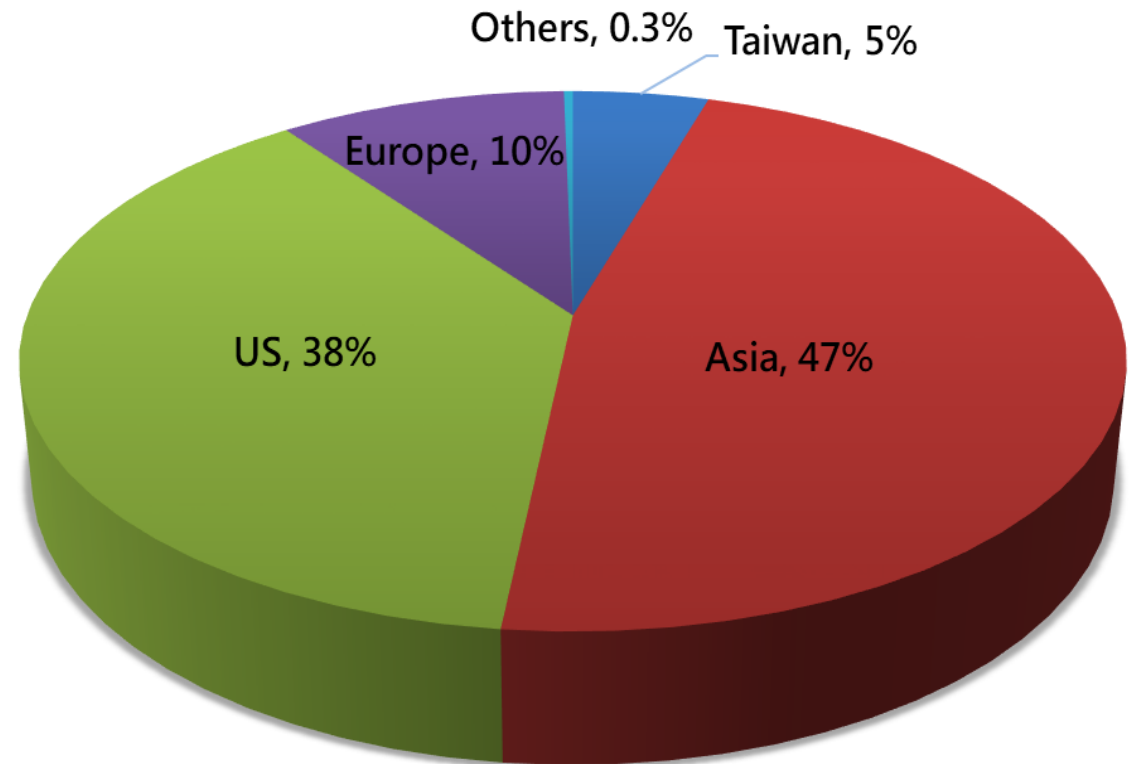
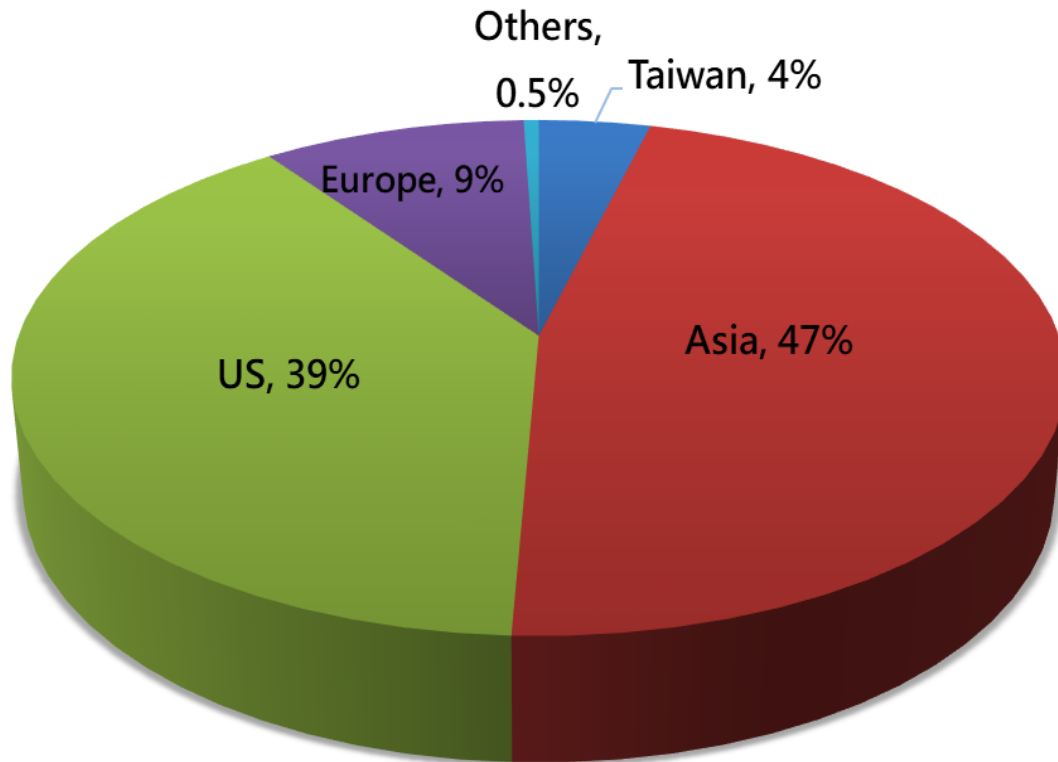
Amount: NT\$ 100 million



Revenue by Region

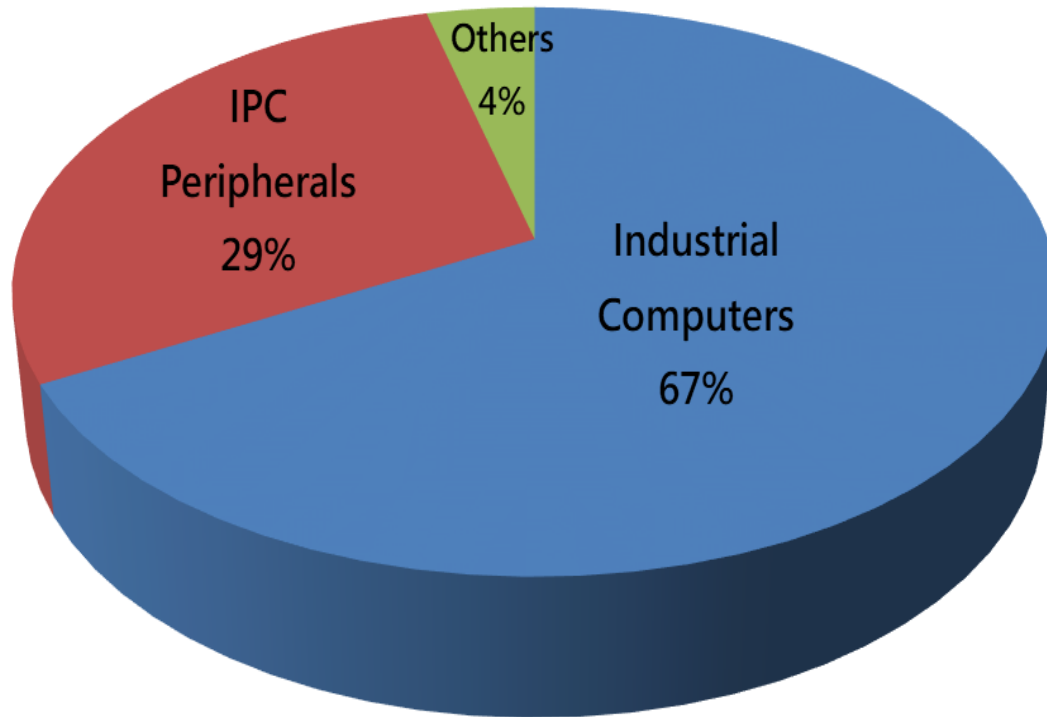
2024 Q1~Q3

2023 Q1~Q3

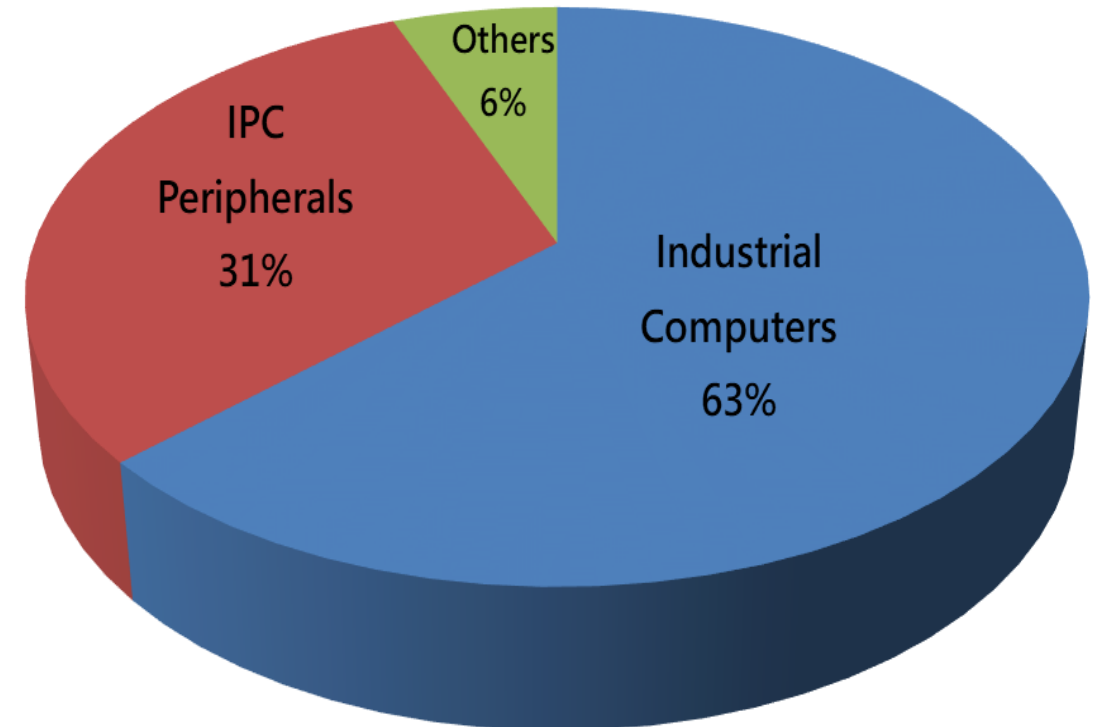


Revenue by Product Lines

2024 Q1~Q3



2023 Q1~Q3



THANK YOU

