



# IEI Integration Corp. Investor Conference

**2025/6/27**

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# Company Profile

# IEI Integration Corp. (Stock code : 3022)

Capital: NT\$1.766 billion

Core Business:

Industrial PC Solutions Provider

- Networking
- Edge Computing
- Medical

Milestones :

- Established : 1997/04/17
- OTC Listing : 2001/03/30
- TWSE Listing : 2002/08/06

Executives :

- Chairman : Meiji Chang
- President : Jordan Jiang

Number of Employees : 1,200

Global Operations

Headquarters:

- New Taipei City, Taiwan

Manufacturing Sites:

- Qidu (Keelung), Taiwan
- Shanghai, China

Overseas Logistics Centers :

- California, USA
- Düsseldorf, Germany
- Tokyo, Japan



Taiwan(Headquarters)



Shanghai, China



California, USA



Germany



Tokyo, Japan



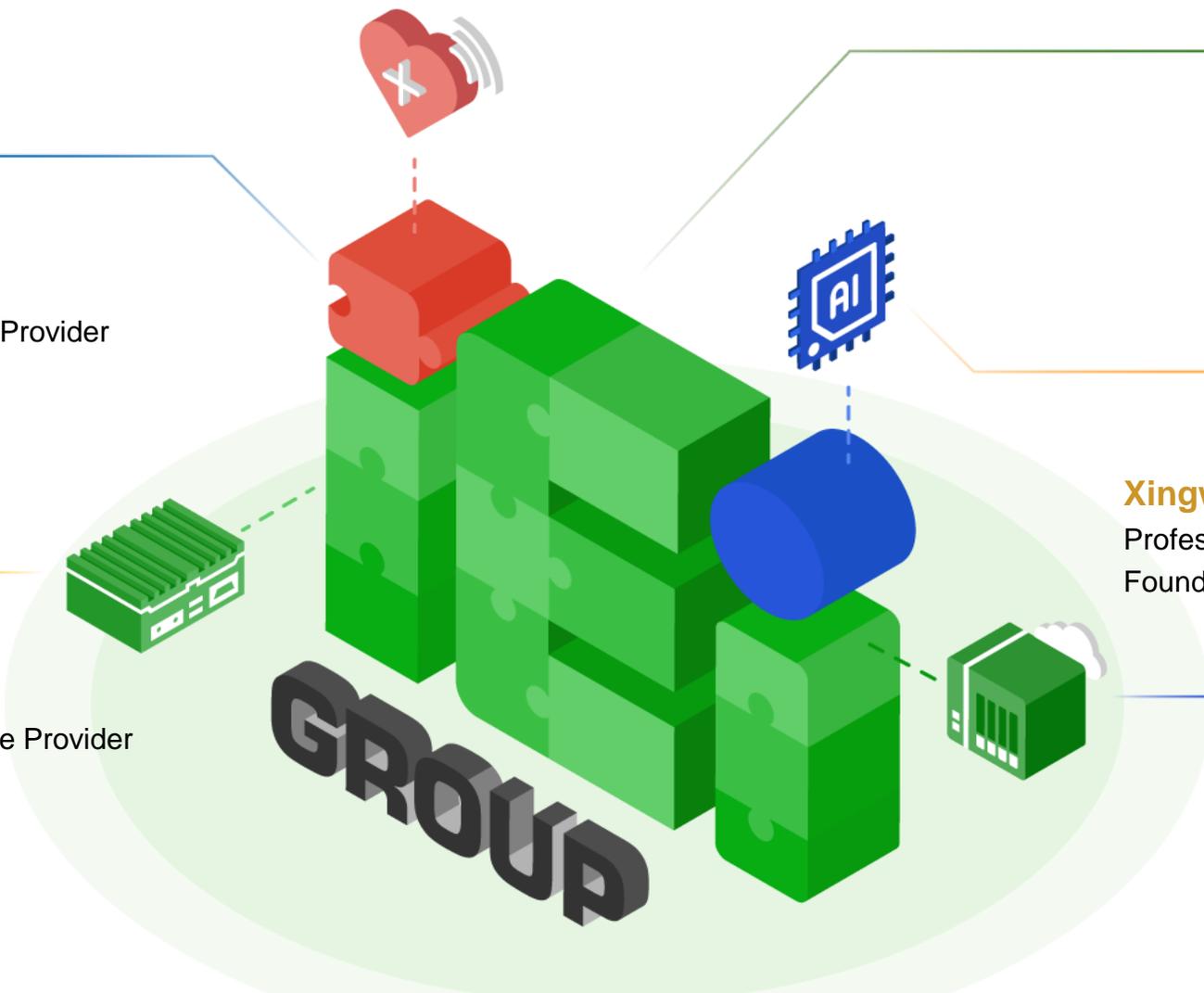
# IEI Group



**IEI Integration Corp.(3022)**  
Industrial Integrated IoT Solution Provider  
Founded in 1997



**QNAP Systems, Inc.(7805)**  
Leading Edge Computing Storage Provider  
Founded in 2004



**Armorlink SH Corp.**  
Unique Electronic Manufacturing Service  
Founded in 2002



XINGWEI Computer CO.,LTD

**Xingwei Computer (Kunshan) Co., Ltd.**  
Professional Chassis Manufacturer  
Founded in 2002



**BriteMED Technology Inc.**  
Intelligent Medical System Provider  
Founded in 2009



# The Perfect Combination of Performance and Efficiency



# Making Every Vertical Application Smarter through Our Core Competencies



## Smart Manufacturing

- Autonomous Mobile Robot
- Vision Based Defect Detection
- Machine Vision



## Telecom, Networking

- 5G CPE
- Firewall
- IPS
- SD-WAN
- WAN Optimization



## Transportation

- Automatic Fare Collection System
- Railway Traffic Management
- Maritime ECDIS



## Smart Cities

- License Plate Recognition
- Traffic Management
- Safety Inspection



## Digital Healthcare

- Inferencing in Healthcare Edge AI
- Point-of-Care
- Data Acquisition Terminal



## Power & Energy

- EV charging station
- Environmental Data Collection Terminal





# **Q1 2025 Operating Results**

# 2025 Q1 Performance vs 2024 Q1 & 2024 Q4



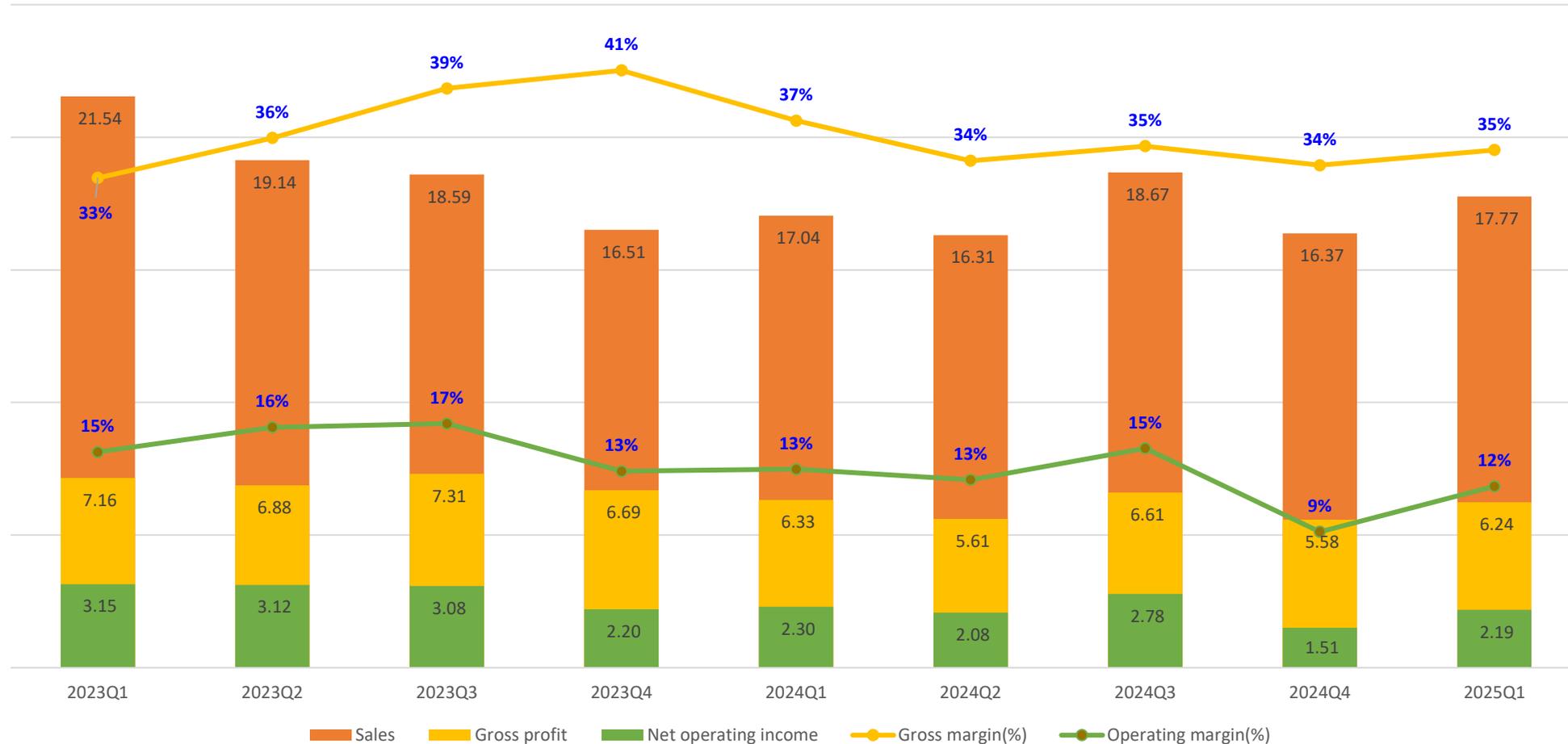
Unit: NT\$1,000

	2025 Q1	2024Q1	Amount Change	YoY	2024 Q4	Amount Change	QoQ
Net Sales	1,776,856	1,704,286	72,570	4% ▲	1,637,208	139,648	9% ▲
Gross profit	624,358	632,717	(8,359)	-1% ▼	558,349	66,009	12% ▲
Gross margin	35%	36%			34%		
Operating expenses	405,602	403,039	2,563	1%	407,273	(1,671)	-0%
Net operating income	218,756	229,678	(10,922)	-5% ▼	151,076	67,680	45% ▲
Operating margin	12%	13%			9%		
Non-operating income & expenses	221,286	362,669	(141,383)	-39% ▼	455,389	(234,103)	-51% ▼
Profit before tax	440,042	592,347	(152,305)	-26%	606,465	(166,423)	-27%
Net Profit	362,814	471,918	(109,104)	-23% ▼	535,178	(172,364)	-32% ▼
Profit attributable to owners of parent	363,748	471,424	(107,676)	-23%	522,376	(158,628)	-30%
EPS ( NT\$)	2.06	2.67	(0.61)		2.95	(0.89)	

# Quarterly Revenue & Gross Margin



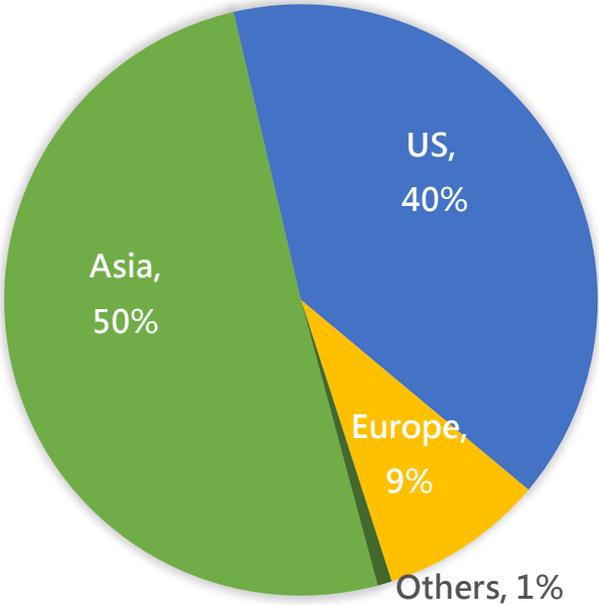
Unit: NT\$100 million; %



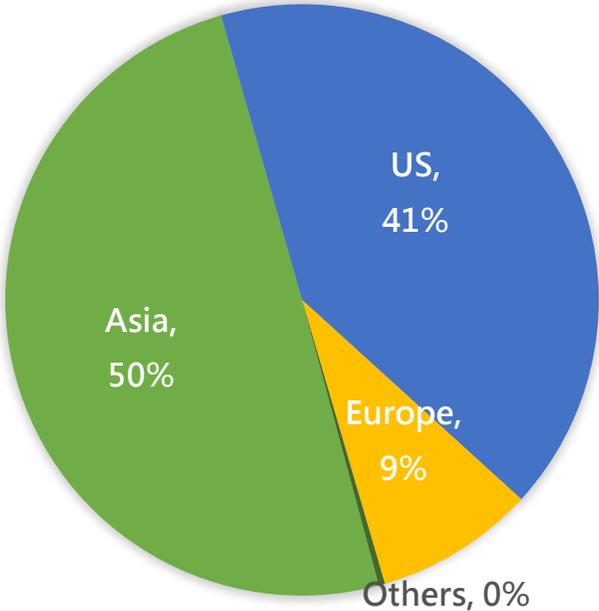
# Revenue by Region



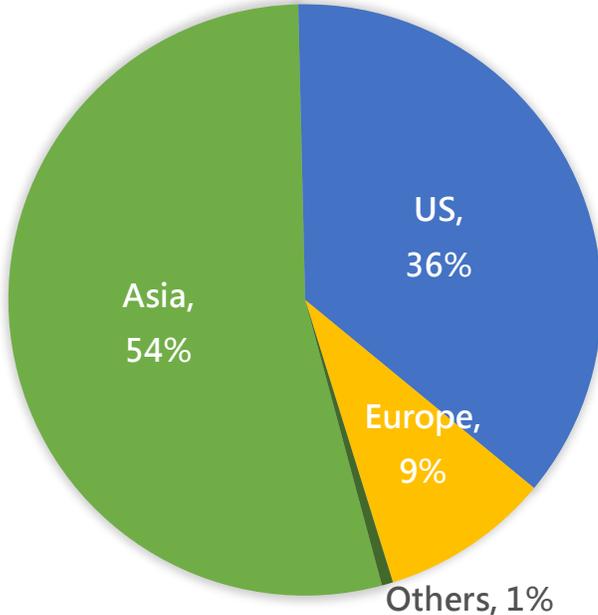
2025 Q1



2024 Q1



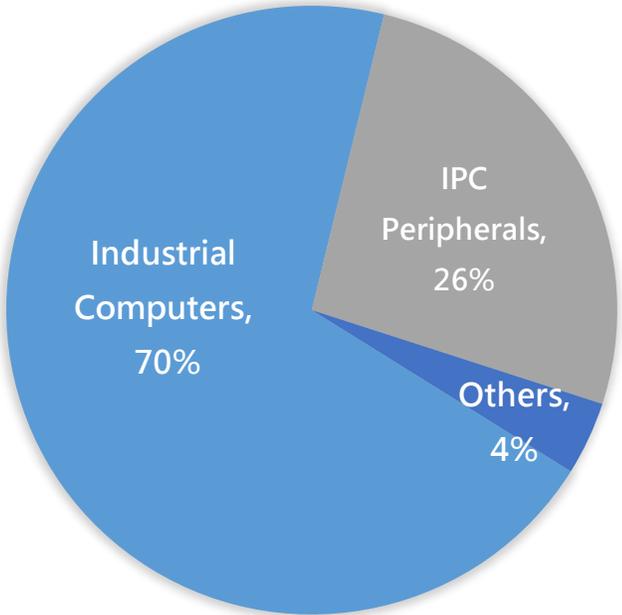
FY 2024



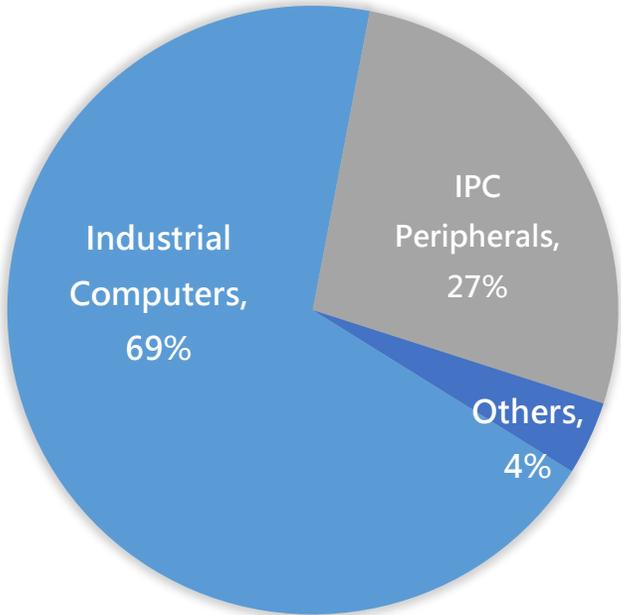
# Revenue by Product Lines



2025 Q1



2024 Q1



FY 2024

